## Transcript: VICTORIA Taylor-5029657784139776-4800826624229376

## **Full Transcript**

Your call may be monitored or recorded for quality assurance purposes. Thank you. Hello? Hi, how can I help you? Hey, um, I have currently, um, benefits with you guys, I believe dental and vision, and I wanted to see about adding, um, medical. Okay, what's the name of the agency you work for? Uh, it's Priority Personnel, which I think is a sister company of Hamilton Reicker, if I'm not mistaken. Okay. Uh, what's the last four of your Social? 5627. And your first and last name? Sara Lane. Okay. Do you mind verifying your address and date of birth? Yes, um, I think you have my old address, 2440 Colton Street, New Braunfels, Texas 78130, and my date of birth is February 20th, 1984. Okay, it looks like I have a different address on file. Um... Is it the... Is it 10802 00 Trend? Uh, no, I have a different address. I have 519-519 Gooda Drive? Okay. That's That's the correct one. Sorry. Okay. Uh, phone number 210-414-1662? Yes. And then email is sara.84@me.com? Yes. All right. And do you know what plan you're wanting to enroll into? Um, not, not particularly, no. Um, I don't know if I got a, a pamphlet of, like, the new rates or, or anything, but I was looking at the, I guess... What is it? The Stay Healthy with the virtual care and then the more advanced one, I want to say. I don't know if you have any... You can maybe explain the differences or recommend one or the other. So, I definitely can't recommend, unfortunately, but, um, I can go over the differences in the medical plans. Um, so there's about four different medical plans to choose from. We have the Stay Healthy MEC TeleRx, which is a medical plan specifically designed for your preventative healthcare. So, it covers your yearly physicals, vaccinations and preventative screenings 100% as long as you stay in network. That plan does come with the, uh, Virtual Urgent Care as well as, um, a subscription to FreeRx, which is just basically like a prescription plan. Mm-hmm. Um, then we have our Hospital Indemnity Plans, the VIP Standard and the VIP Classic, which neither one of these plans cover, like, the Stay Healthy does, but they do provide coverage if you were to be admitted to the hospital, uh, the emergency room or a regular physician's office. Um, they do also have coverage for, for prescriptions. The only difference between the Standard versus the Classic is the Classic pays a little bit more towards hospitalization. Um, then we have the Stay Healthy MEC Enhanced, which covers preventative healthcare at 100% as long as you stay in network, but it also has the non-preventative benefits, like if you were to... Hospital or have to go to the emergency room. So, it's like a combination of both preventative and non-preventative coverage. Okay. Um, do any of 'em not... 'Cause I was read- I was reading through and it seemed like all of them have a max number of visits that it, they cover per y- per year for, like, primary and specialty? Yeah, it looks like the, the majority of the plans all have, uh, like, a set number of days for each benefit. Oh, no. Specifically for the... 'Cause I think it said for, like, an individual it has a max of, like, four visits a year to your primary care doctor and then a max of four to specialty. Yeah, that's under the Stay Healthy MEC Enhanced. Okay. Is there a plan that doesn't have a, that

there's n- doesn't have the, you know, max number per year? Yeah, like I said, I, I don't see a plan that doesn't. Oh, okay. Okay. The majority of the plans, they, with the different benefits, the majority of the plans have a set number of days that the insurance will cover. Okay. And then at that point it would just be cash pay for myself, basically? Yeah, at that point it would just be up to you to, to cover the cost. Okay. And that last one that you mentioned that's, like, a mixture of both, how much is that one? Um, if you're doing it for just employee only, it's \$42.68 a week. Okay. Um, how long... And then you can add certain ones together but not other ones, is that correct? Or... Yeah, so you can do the Stay Healthy MEC TeleRx with one of the VIP plans, however you want to do that. You can do the Stay Healthy MEC TeleRx with a VIP Standard or you can do the Stay Healthy MEC TeleRx with a VIP Classic.Okay. Which essentially would just be the same thing as doing the Stay Healthy MEC Enhanced except for the Stay Healthy MEC Enhanced actually has copays on some things, so like primary care visits, specialist care visits and urgent care visits, you just pay a copay, whereas with the VIP plans, the way that it works is there is no copays or deductibles. The insurance just pays a set dollar amount towards the benefits and you pay the remainder of the bill. Hm, okay. So really that's the only difference between doing the Stay Healthy MEC Enhanced by itself, um, versus doing like the Stay Healthy MEC TeleRx with one of the VIP plans. Okay. But the VIP plans have the copay and then you guys cover everything else, is what you're saying? No, the VIP plans do not have copays, neither one. Oh, okay. So the VIP standard and the VIP classic, if it is a covered benefit, the insurance is gonna pay a set dollar amount for that- Mm-hmm. ... benefit for a certain amount of days. Anything outside of that is your responsibility. The only plan that has copays associated with it is the Stay Healthy MEC Enhanced, which the copays are specifically for primary care visits, specialist care visits and urgent care visits. Okay. Stay Healthy MEC, um, Enhanced, you said? Yes, mm-hmm. Okay. And that one is, sorry, how much per week? \$42.68. Oh. Um, I guess that one I'll, I'll go ahead and sign up for that one. Okay. And, um, are you wanting to keep the dental and vision? Yes, please. Okay. Was there anything else you wanted to change? Um, is there any, what else, what other options would I have to change? Um, so of course there's the free Rx benefit, there's the free Rx virtual primary care, um, there's short-term disability, term life, critical illness, group accident, behavioral health and ID experts. Okay. Um, the short-term disability, I had that one, didn't I? No ma'am, you just have the, um, dental and vision. Oh, okay. Thought I did. That one's like \$3 a, or how long- how much is that one? \$3 and 66 cents. Okay. Yeah, the short-term disability would be nice to have as, as well as... Would the virtual care, virtual primary care give me additional visits or is it kind of like one or the other when it comes to, if I, if I added that on? Um, well, I, I would, I, I don't know if it's necessarily additional because it's completely separate from medical. The, uh, virtual primary care, of course it would have to be virtual and it's through free Rx, so it's through a completely different carrier. Okay. Um, so if I added the virtual one then I would have additional visits then because it's through a different carrier with a primary care doctor virtually of course? Yeah, I, I, I wouldn't, again, I wouldn't necessarily it would add on additional because it's completely separate from your medical. It would add on, you know, virtual urgent care, virtual primary care, um, it looks like there's care navigation and care coordination, discount labs. Um, so those are some of the things that you can do with it. Um, I don't see- Okay. ... I don't see a limit on the amount of visits that you can have with it. Okay. And that one's like \$14 a week or... No, the, uh, free Rx virtual primary care, it's \$5.99 a week. Oh, okay. I, I'd like to add that as well then please. Okay. Was there, uh, anything else?

Um, I don't think the, um, I'm trying to think of what you mentioned. The identity perf- perfexcuse me. Identity protection doesn't interest me nor does the life insurance. Um, what, was there anything else that you mentioned? I apologize. Yeah, so there's the free Rx which is like the prescription plan, uh, the term life, group accident, behavioral health, uh, critical illness. Oh, the behavioral health. Uh, behavioral health, what is that? Is it for like psychologist visits, like, for therapy or what does that one cover? Yeah, it's, it's specifically for therapy and it's online too as well. So you would have to see a therapist that's within that online service. Okay. Um, and is it... what, what are the details on that, like is it limited to a number of, you know, visits per year and is there a co-pay or? Not... based off of the information, which unfortunately I don't have too much information on it, I just have what's on the benefits guide with us just being your administers. It doesn't say... there's no co-pay or fee, I know that. Um, I don't see a set amount of visits that you can have, so. Mm-hmm. I would definitely verify with the carrier directly if there is. Mm-hmm. But based off of the information I have, I don't see a set number of visits. Okay. And how much is that for... there's no f- there's no weekly f- fee for that? Or how much is it? So you do have to pay for it weekly. Um, it would be- Okay. ... a dollar and 38 cents a week. Um, but there is no co-pay or fee associated with this. Oh, with the visits. Okay. Yeah, Yeah, I'd, I'd like to add that as well, and that should be it. Okay. So, we're adding on the, uh, free Rx Virtual Primary Care, the short-term disability, the MEC-Enhanced and the behavioral health, keeping the dental and the vision, all of this being for just yourself. Mm-hmm. Um, it looks like it would come out to a total of \$59.08 a week. Okay. That's fine. So now it will take about, uh, one to two weeks for these changes to be processed through your payroll. Once you see the, uh, first deduction of \$59.08 being made out of your check, the coverage for all the plans we're adding on today will start the following Monday of that first deduction. Okay. Um, and then the ID cards, uh, are ma-like all your policy information is made and sent to you once the coverage is active. It typically takes about seven to ten business days to get those. Specifically for the medical plan, since it's a combination of two different insurance carriers, one for your preventative and one for your non-preventative, you will get an ID card by mail which is going to be for your preventative services, and then the ID card that is going to be emailed to you is for your non-preventative services. Okay. And then the dental was through APL, is that correct if I'm not mistaken? Yes. Uh-huh. And the vision- Okay. ... is through MetLife. Okay. So, um, they'll send a new card for the dental, I imagine, or...? Honestly with that, I don't... I don't believe so. They might, but I don't think you would get a new one since you're already enrolled into the coverage. Okay. Okay. I don't think I ever got a vision card, like the MetLife one. Is there a way to get one? I can email you a copy. Okay. Yeah, that'd be awesome. Uh, was there anything else that you might need help with? Uh, no, I think that's it. All right. Um, I'll go ahead and just email you copies of the dental and the vision ID cards, so um, just give me a few minutes to download those and I'll send that to your email, and then I believe you are all set from here. Okay. Sounds good. I appreciate your help today. Yes, ma'am. You have a wonderful night. You too. Bye-bye. Bye-bye.

## **Conversation Format**

Speaker speaker\_0: Your call may be monitored or recorded for quality assurance purposes.

Speaker speaker\_1: Thank you.

Speaker speaker\_0: Hello? Hi, how can I help you?

Speaker speaker\_1: Hey, um, I have currently, um, benefits with you guys, I believe dental and vision, and I wanted to see about adding, um, medical.

Speaker speaker\_0: Okay, what's the name of the agency you work for?

Speaker speaker\_1: Uh, it's Priority Personnel, which I think is a sister company of Hamilton Reicker, if I'm not mistaken.

Speaker speaker\_0: Okay. Uh, what's the last four of your Social?

Speaker speaker\_1: 5627.

Speaker speaker\_0: And your first and last name?

Speaker speaker\_1: Sara Lane.

Speaker speaker\_0: Okay. Do you mind verifying your address and date of birth?

Speaker speaker\_1: Yes, um, I think you have my old address, 2440 Colton Street, New Braunfels, Texas 78130, and my date of birth is February 20th, 1984.

Speaker speaker\_0: Okay, it looks like I have a different address on file. Um...

Speaker speaker\_1: Is it the... Is it 10802 00 Trend?

Speaker speaker\_0: Uh, no, I have a different address. I have 519-

Speaker speaker\_1: 519 Gooda Drive? Okay. That's- That's the correct one. Sorry.

Speaker speaker\_0: Okay. Uh, phone number 210-414-1662?

Speaker speaker 1: Yes.

Speaker speaker\_0: And then email is sara.84@me.com?

Speaker speaker\_1: Yes.

Speaker speaker 0: All right. And do you know what plan you're wanting to enroll into?

Speaker speaker\_1: Um, not, not particularly, no. Um, I don't know if I got a, a pamphlet of, like, the new rates or, or anything, but I was looking at the, I guess... What is it? The Stay Healthy with the virtual care and then the more advanced one, I want to say. I don't know if you have any... You can maybe explain the differences or recommend one or the other.

Speaker speaker\_0: So, I definitely can't recommend, unfortunately, but, um, I can go over the differences in the medical plans. Um, so there's about four different medical plans to choose from. We have the Stay Healthy MEC TeleRx, which is a medical plan specifically designed for your preventative healthcare. So, it covers your yearly physicals, vaccinations and preventative screenings 100% as long as you stay in network. That plan does come with the, uh, Virtual Urgent Care as well as, um, a subscription to FreeRx, which is just basically

like a prescription plan.

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: Um, then we have our Hospital Indemnity Plans, the VIP Standard and the VIP Classic, which neither one of these plans cover, like, the Stay Healthy does, but they do provide coverage if you were to be admitted to the hospital, uh, the emergency room or a regular physician's office. Um, they do also have coverage for, for prescriptions. The only difference between the Standard versus the Classic is the Classic pays a little bit more towards hospitalization. Um, then we have the Stay Healthy MEC Enhanced, which covers preventative healthcare at 100% as long as you stay in network, but it also has the non-preventative benefits, like if you were to... Hospital or have to go to the emergency room. So, it's like a combination of both preventative and non-preventative coverage.

Speaker speaker\_1: Okay. Um, do any of 'em not... 'Cause I was read- I was reading through and it seemed like all of them have a max number of visits that it, they cover per y- per year for, like, primary and specialty?

Speaker speaker\_0: Yeah, it looks like the, the majority of the plans all have, uh, like, a set number of days for each benefit.

Speaker speaker\_1: Oh, no. Specifically for the... 'Cause I think it said for, like, an individual it has a max of, like, four visits a year to your primary care doctor and then a max of four to specialty.

Speaker speaker\_0: Yeah, that's under the Stay Healthy MEC Enhanced.

Speaker speaker\_1: Okay. Is there a plan that doesn't have a, that there's n- doesn't have the, you know, max number per year?

Speaker speaker\_0: Yeah, like I said, I, I don't see a plan that doesn't.

Speaker speaker 1: Oh, okay. Okay.

Speaker speaker\_0: The majority of the plans, they, with the different benefits, the majority of the plans have a set number of days that the insurance will cover.

Speaker speaker\_1: Okay. And then at that point it would just be cash pay for myself, basically?

Speaker speaker\_0: Yeah, at that point it would just be up to you to, to cover the cost.

Speaker speaker\_1: Okay. And that last one that you mentioned that's, like, a mixture of both, how much is that one?

Speaker speaker\_0: Um, if you're doing it for just employee only, it's \$42.68 a week.

Speaker speaker\_1: Okay. Um, how long... And then you can add certain ones together but not other ones, is that correct? Or...

Speaker speaker\_0: Yeah, so you can do the Stay Healthy MEC TeleRx with one of the VIP plans, however you want to do that. You can do the Stay Healthy MEC TeleRx with a VIP

Standard or you can do the Stay Healthy MEC TeleRx with a VIP Classic.

Speaker speaker\_1: Okay.

Speaker speaker\_0: Which essentially would just be the same thing as doing the Stay Healthy MEC Enhanced except for the Stay Healthy MEC Enhanced actually has copays on some things, so like primary care visits, specialist care visits and urgent care visits, you just pay a copay, whereas with the VIP plans, the way that it works is there is no copays or deductibles. The insurance just pays a set dollar amount towards the benefits and you pay the remainder of the bill.

Speaker speaker\_1: Hm, okay.

Speaker speaker\_0: So really that's the only difference between doing the Stay Healthy MEC Enhanced by itself, um, versus doing like the Stay Healthy MEC TeleRx with one of the VIP plans.

Speaker speaker\_1: Okay. But the VIP plans have the copay and then you guys cover everything else, is what you're saying?

Speaker speaker\_0: No, the VIP plans do not have copays, neither one.

Speaker speaker\_1: Oh, okay.

Speaker speaker\_0: So the VIP standard and the VIP classic, if it is a covered benefit, the insurance is gonna pay a set dollar amount for that-

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: ... benefit for a certain amount of days. Anything outside of that is your responsibility. The only plan that has copays associated with it is the Stay Healthy MEC Enhanced, which the copays are specifically for primary care visits, specialist care visits and urgent care visits.

Speaker speaker\_1: Okay. Stay Healthy MEC, um, Enhanced, you said?

Speaker speaker\_0: Yes, mm-hmm.

Speaker speaker\_1: Okay. And that one is, sorry, how much per week?

Speaker speaker\_0: \$42.68.

Speaker speaker\_1: Oh. Um, I guess that one I'll, I'll go ahead and sign up for that one.

Speaker speaker\_0: Okay. And, um, are you wanting to keep the dental and vision?

Speaker speaker\_1: Yes, please.

Speaker speaker\_0: Okay. Was there anything else you wanted to change?

Speaker speaker\_1: Um, is there any, what else, what other options would I have to change?

Speaker speaker\_0: Um, so of course there's the free Rx benefit, there's the free Rx virtual primary care, um, there's short-term disability, term life, critical illness, group accident,

behavioral health and ID experts.

Speaker speaker\_1: Okay. Um, the short-term disability, I had that one, didn't I?

Speaker speaker\_0: No ma'am, you just have the, um, dental and vision.

Speaker speaker\_1: Oh, okay. Thought I did. That one's like \$3 a, or how long- how much is that one?

Speaker speaker\_0: \$3 and 66 cents.

Speaker speaker\_1: Okay. Yeah, the short-term disability would be nice to have as, as well as... Would the virtual care, virtual primary care give me additional visits or is it kind of like one or the other when it comes to, if I, if I added that on?

Speaker speaker\_0: Um, well, I, I would, I, I don't know if it's necessarily additional because it's completely separate from medical. The, uh, virtual primary care, of course it would have to be virtual and it's through free Rx, so it's through a completely different carrier.

Speaker speaker\_1: Okay. Um, so if I added the virtual one then I would have additional visits then because it's through a different carrier with a primary care doctor virtually of course?

Speaker speaker\_0: Yeah, I, I, I wouldn't, again, I wouldn't necessarily it would add on additional because it's completely separate from your medical. It would add on, you know, virtual urgent care, virtual primary care, um, it looks like there's care navigation and care coordination, discount labs. Um, so those are some of the things that you can do with it. Um, I don't see-

Speaker speaker\_1: Okay.

Speaker speaker\_0: ... I don't see a limit on the amount of visits that you can have with it.

Speaker speaker\_1: Okay. And that one's like \$14 a week or...

Speaker speaker\_0: No, the, uh, free Rx virtual primary care, it's \$5.99 a week.

Speaker speaker\_1: Oh, okay. I, I'd like to add that as well then please.

Speaker speaker\_0: Okay. Was there, uh, anything else?

Speaker speaker\_1: Um, I don't think the, um, I'm trying to think of what you mentioned. The identity perf- excuse me. Identity protection doesn't interest me nor does the life insurance. Um, what, was there anything else that you mentioned? I apologize.

Speaker speaker\_0: Yeah, so there's the free Rx which is like the prescription plan, uh, the term life, group accident, behavioral health, uh, critical illness.

Speaker speaker\_1: Oh, the behavioral health. Uh, behavioral health, what is that? Is it for like psychologist visits, like, for therapy or what does that one cover?

Speaker speaker\_0: Yeah, it's, it's specifically for therapy and it's online too as well. So you would have to see a therapist that's within that online service.

Speaker speaker\_1: Okay. Um, and is it... what, what are the details on that, like is it limited to a number of, you know, visits per year and is there a co-pay or?

Speaker speaker\_0: Not... based off of the information, which unfortunately I don't have too much information on it, I just have what's on the benefits guide with us just being your administers. It doesn't say... there's no co-pay or fee, I know that. Um, I don't see a set amount of visits that you can have, so.

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: I would definitely verify with the carrier directly if there is.

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: But based off of the information I have, I don't see a set number of visits.

Speaker speaker\_1: Okay. And how much is that for... there's no f- there's no weekly f- fee for that? Or how much is it?

Speaker speaker\_0: So you do have to pay for it weekly. Um, it would be-

Speaker speaker\_1: Okay.

Speaker speaker\_0: ... a dollar and 38 cents a week. Um, but there is no co-pay or fee associated with this.

Speaker speaker\_1: Oh, with the visits. Okay.

Speaker speaker\_0: Yeah.

Speaker speaker\_1: Yeah, I'd, I'd like to add that as well, and that should be it.

Speaker speaker\_0: Okay. So, we're adding on the, uh, free Rx Virtual Primary Care, the short-term disability, the MEC-Enhanced and the behavioral health, keeping the dental and the vision, all of this being for just yourself.

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: Um, it looks like it would come out to a total of \$59.08 a week.

Speaker speaker\_1: Okay. That's fine.

Speaker speaker\_0: So now it will take about, uh, one to two weeks for these changes to be processed through your payroll. Once you see the, uh, first deduction of \$59.08 being made out of your check, the coverage for all the plans we're adding on today will start the following Monday of that first deduction.

Speaker speaker\_1: Okay.

Speaker speaker\_0: Um, and then the ID cards, uh, are ma- like all your policy information is made and sent to you once the coverage is active. It typically takes about seven to ten business days to get those. Specifically for the medical plan, since it's a combination of two different insurance carriers, one for your preventative and one for your non-preventative, you

will get an ID card by mail which is going to be for your preventative services, and then the ID card that is going to be emailed to you is for your non-preventative services.

Speaker speaker\_1: Okay. And then the dental was through APL, is that correct if I'm not mistaken?

Speaker speaker\_0: Yes. Uh-huh.

Speaker speaker\_1: And the vision-

Speaker speaker\_0: Okay.

Speaker speaker\_1: ... is through MetLife. Okay. So, um, they'll send a new card for the dental, I imagine, or...?

Speaker speaker\_0: Honestly with that, I don't... I don't believe so. They might, but I don't think you would get a new one since you're already enrolled into the coverage.

Speaker speaker\_1: Okay. Okay. I don't think I ever got a vision card, like the MetLife one. Is there a way to get one?

Speaker speaker\_0: I can email you a copy.

Speaker speaker 1: Okay. Yeah, that'd be awesome.

Speaker speaker\_0: Uh, was there anything else that you might need help with?

Speaker speaker\_1: Uh, no, I think that's it.

Speaker speaker\_0: All right. Um, I'll go ahead and just email you copies of the dental and the vision ID cards, so um, just give me a few minutes to download those and I'll send that to your email, and then I believe you are all set from here.

Speaker speaker\_1: Okay. Sounds good. I appreciate your help today.

Speaker speaker\_0: Yes, ma'am. You have a wonderful night.

Speaker speaker\_1: You too. Bye-bye.

Speaker speaker\_0: Bye-bye.