## Transcript: VICTORIA Taylor-4851180182126592-4970254417477632

## **Full Transcript**

Your call may be monitored or recorded for quality assurance purposes. Thank you for calling Benefits in a Card. This is Victoria. How can I help you? Hi, Victoria. I happened to come across your website while, uh, browsing Facebook, some of the other social media sites, and Google, and I wanted to just call and kinda get... if you're the person who I contact, person kinda giving a overview. The reason I'm curious about your platform is I work for a staffing agency and when we're talking to employers about helping to support their staffing needs, I'm looking at a way to maybe, uh, uh, add a product or service to kinda give us another advantage in selling our staffing services. So are you the right contact person? Uh, I- I'm not sure. Are you currently with a staffing agency? I'm a salesperson for the staffing-Should I send you the form? No, no, I'm a salesperson- Okay. ... for a staffing agency. Okay. Uh, so you would need to contact our sales department and I can give you a email address and a phone number. Okay, let me write that down here. I- I think the email was on your site. Is it not? Uh, um, there might be one, but this is specifically for the sales team. Okay. Just- Um. ... give me a moment here. Let me get my... Go ahead. So it should be sales@benefitsinacard.com. Sales, okay. Sale@benefits... Benefits plural? It says sales@benefitsinacard.com. Okay. Is there a telephone number as well? Yes, it's, uh, 800-Okay. ... 908- Okay. ... 1702. Okay. Extension 191. Okay. Um, you'll just need to leave a voicemail and a sales rep will call you back. All right. Thank you so much. But is- is- is my question valid with your company in terms of... Can you tell me about Benefits in- in- in a Card? Just- just a quick overview. I mean, I can try. What kinda information do you need? Just tell me about your company and what type of services you provide. So it really just depends. The information that I have is specific to our clients. Um, they all vary, so it might be better just to speak with someone, uh, in sales that can explain that to you. Okay. You're probably right. All right. Well, thank you so much. You're welcome. Bye now. Bye-bye.

## **Conversation Format**

Speaker speaker\_0: Your call may be monitored or recorded for quality assurance purposes.

Speaker speaker\_1: Thank you for calling Benefits in a Card. This is Victoria. How can I help you?

Speaker speaker\_2: Hi, Victoria. I happened to come across your website while, uh, browsing Facebook, some of the other social media sites, and Google, and I wanted to just call and kinda get... if you're the person who I contact, person kinda giving a overview. The reason I'm curious about your platform is I work for a staffing agency and when we're talking to

employers about helping to support their staffing needs, I'm looking at a way to maybe, uh, uh, add a product or service to kinda give us another advantage in selling our staffing services. So are you the right contact person?

Speaker speaker\_1: Uh, I- I'm not sure. Are you currently with a staffing agency?

Speaker speaker\_2: I'm a salesperson for the staffing-

Speaker speaker 1: Should I send you the form?

Speaker speaker\_2: No, no, I'm a salesperson-

Speaker speaker\_1: Okay.

Speaker speaker\_2: ... for a staffing agency.

Speaker speaker\_1: Okay. Uh, so you would need to contact our sales department and I can give you a email address and a phone number.

Speaker speaker\_2: Okay, let me write that down here. I- I think the email was on your site. Is it not?

Speaker speaker\_1: Uh, um, there might be one, but this is specifically for the sales team.

Speaker speaker\_2: Okay. Just-

Speaker speaker\_1: Um.

Speaker speaker\_2: ... give me a moment here. Let me get my... Go ahead.

Speaker speaker\_1: So it should be sales@benefitsinacard.com.

Speaker speaker\_2: Sales, okay. Sale@benefits... Benefits plural?

Speaker speaker\_1: It says sales@benefitsinacard.com.

Speaker speaker\_2: Okay. Is there a telephone number as well?

Speaker speaker\_1: Yes, it's, uh, 800-

Speaker speaker\_2: Okay.

Speaker speaker\_1: ... 908-

Speaker speaker\_2: Okay.

Speaker speaker\_1: ... 1702.

Speaker speaker\_2: Okay.

Speaker speaker\_1: Extension 191.

Speaker speaker\_2: Okay.

Speaker speaker\_1: Um, you'll just need to leave a voicemail and a sales rep will call you back.

Speaker speaker\_2: All right. Thank you so much. But is- is- is my question valid with your company in terms of... Can you tell me about Benefits in- in- in a Card? Just- just a quick overview.

Speaker speaker\_1: I mean, I can try. What kinda information do you need?

Speaker speaker\_2: Just tell me about your company and what type of services you provide.

Speaker speaker\_1: So it really just depends. The information that I have is specific to our clients. Um, they all vary, so it might be better just to speak with someone, uh, in sales that can explain that to you.

Speaker speaker\_2: Okay. You're probably right. All right. Well, thank you so much.

Speaker speaker\_1: You're welcome.

Speaker speaker\_2: Bye now.

Speaker speaker\_1: Bye-bye.