

## **Transcript: VICTORIA**

**Taylor-4731913558474752-5478336528826368**

### **Full Transcript**

Your call may be monitored or recorded for quality assurance purposes. Hey, is this Vincent? Yes, it is. Hey, Vincent, This is Victoria with Benefits and a Card. We just spoke about your beneficiaries work- with, uh, Workforce Strategies. Hey, so, um, I actually did the calculation wrong. It's gonna be 4% for each individual. So I just wanted to let you know. Are you there? Yeah. Oh, I'm sorry. I could barely hear you. Um, so I just wanted to let you know that instead of being.25%, it would actually be 4% for each individual. All right. Well, thank you for calling me back. Yes, sir. Do you have a- I have another question for you. Oh, I'm sorry. Go ahead. Would another additional \$100,000 policy be enough for what I'm trying to do? Well, sir, we, we only offer one-term life policy, so there's not a way to increase it on our end. I think we will get a secondary policy... 'cause there's, like, another 15 people that I want to add. Okay... I mean, i- if you decide to get a policy elsewhere, that is completely up to you. Okay. I can only, I can only speak towards the policy that's being offered through Workforce Strategies- I understand. ... and unfortunately, there's not a way to increase that. I understand that. Thank you. You're welcome. Have a great day. You too.

### **Conversation Format**

Speaker speaker\_0: Your call may be monitored or recorded for quality assurance purposes.

Speaker speaker\_1: Hey, is this Vincent?

Speaker speaker\_2: Yes, it is.

Speaker speaker\_1: Hey, Vincent, This is Victoria with Benefits and a Card. We just spoke about your beneficiaries work- with, uh, Workforce Strategies. Hey, so, um, I actually did the calculation wrong. It's gonna be 4% for each individual. So I just wanted to let you know. Are you there?

Speaker speaker\_2: Yeah.

Speaker speaker\_1: Oh, I'm sorry. I could barely hear you. Um, so I just wanted to let you know that instead of being.25%, it would actually be 4% for each individual.

Speaker speaker\_2: All right. Well, thank you for calling me back.

Speaker speaker\_1: Yes, sir. Do you have a-

Speaker speaker\_2: I have another question for you.

Speaker speaker\_1: Oh, I'm sorry. Go ahead.

Speaker speaker\_2: Would another additional \$100,000 policy be enough for what I'm trying to do?

Speaker speaker\_1: Well, sir, we, we only offer one-term life policy, so there's not a way to increase it on our end.

Speaker speaker\_2: I think we will get a secondary policy... 'cause there's, like, another 15 people that I want to add.

Speaker speaker\_1: Okay... I mean, i- if you decide to get a policy elsewhere, that is completely up to you.

Speaker speaker\_2: Okay.

Speaker speaker\_1: I can only, I can only speak towards the policy that's being offered through Workforce Strategies-

Speaker speaker\_2: I understand.

Speaker speaker\_1: ... and unfortunately, there's not a way to increase that.

Speaker speaker\_2: I understand that. Thank you.

Speaker speaker\_1: You're welcome.

Speaker speaker\_2: Have a great day.

Speaker speaker\_1: You too.