**Transcript: Pearl** 

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## **Full Transcript**

Hi, good afternoon. Thank you for calling Benefits in a Card. My name is Pearl. It's been a pleasure speaking with- Hi. Uh, Fidalha. And how can I assist you? Sorry? How can I assist you? Yeah. I want to enroll in the health insurance. I work with a staffing company, the ManCan Staffing. ManCan? And what are the last 42 of your social? 1471. Okay. How long have you been working with ManCan? Sorry? How long have you been working with ManCan? Like a week. Okay. So we haven't sent us over your information yet so we can do one of two things. I can create you an account but I will need your full social name, address, date of birth, phone number, email and get you enrolled today. Okay. All righty. And what is your full social? Uh, 13275-1471. Okay. And repeat your name for me. F-I-D-A-A. Last, E-L-H-A-Q. Okay, bear with me. Okay. And what is your address? 1038 Bath Street, Kentville, Ohio 44077. And your date of birth? September 17, 1986. Your phone number? 646-472-6969. Okay. And your email address? Email? Email, oh. F-E-B-A-M-A-N-A-A-99@gmail.com. Okay. Do you know what you're wanting to enroll in today? Yes. What? Sorry? Do you know what you're wanting to enroll in today? What? No. Can you tell me what kind of plans you guys have? Okay. So ManCan offers medical, dental, free RX, short-term disability, term life which is your life insurance, vision, critical illness, group accident, preventative health, behavioral health and identity theft protection. Okay. You guys have it all in one plan? No, they're all separate plans. Okay. I want medical and dentals, dentist and, um, I don't have any prescriptions. Maybe you'll help me with that. Um, I just need medical and dentist and vision. Okay. So there's two medical plans you can choose from, the VIP Standard- The line, the line is broken. ... for 16.22 a week- Mm-hmm. The VIP Standard for 16.22 a week or VIP Classic for 17.88 a week. 17, uh, for what? Medical. 17 for medical? 17.80-88 a week. This plan doesn't have copays or deductibles but they only cover up to a certain dollar amount for each service and then you're responsible for the remainder of the bill. The 17 for medical? 17.88 for the VIP Classic or 16.22 for the VIP Standard. What's the difference? The dollar amount that they cover for each service. Okay. So, um, I have like a couple test dates that's coming up, um, and a couple of doctor appointments. So which one would be better for me? I mean- I'm not sure. I can't recommend a plan for you. I can't hear you. Uh, so which one is the best for like if someone had like um, um, uh some tests need to be done or some kind of stuff like this? Unfortunately I'm not able to recommend a plan. Um-Okay. So you said the 17 for the medical. Can you tell me again the benefit of it? So with that plan they cover \$500 a day for one day on hospital admission. Hospital confinement, they cover \$50 a day for 30 days. Uh, intensive care unit, they cover \$100 a day for 30 days. Rehab benefits, they cover \$25 a day for 30 days. Surgery in a hospital, they cover \$500 a day for one day. Surgery in a physician's office, they cover \$250 a day for two days. Emergency room visits, they cover \$50 a day for two days. Urgent care facilities, they cover

\$50 a day for four days. Um, physician office visits, they cover \$50 a day for four days. Speech, physical or occupational therapy, they cover \$30 a day for four days. Medical imaging, they cover \$100 a day for one day. Advance studies or follow-up tests, they cover \$25 a day for one day. Outpatient prescription drug benefits, they cover \$10 a day for 15 days. Ambulance by ground, they cover \$100 a day for one day and ambulance by air, they cover \$200 a day for one day. Okay. Uh- And then, uh... Mm-hmm. What? Okay. Uh, so I'm just gonna go with the \$17 for, uh, medical then. Okay. So with medical, dental and vision, your weekly deductions are \$23.25. For all three? Yes. Do you have any different plans for the dentist? There's only one plan- Only one? ... and it's three dollars... Yes, and it's \$3.38 a week. How much? Um, what do they cover? Preventative visits are covered at 100%, which is your basic cleaning and check-up once per six months. X-rays, non-physical extractions and fillings are covered at 80% once you pay the \$50 deductible. And things like crowns and braces are not covered. Hmm. Okay. So, how much the total will be for all three? \$23.25. Okay. So all of the medical you guys have is two, uh, plans, the 16 and the 17, right? Yes. Okay. So I'll go with 17 and, um, the rest is it all the basic... Okay. So, is that gonna be coming up out of my, uh, first check, right? Uh, I'm not sure which check you'll come out of. It takes one to two weeks to process. So it's proc- um, it takes one to two weeks to process, to process and the deductions to be Yeah. Once you see the first deduction, the next Monday you're active. And then later that week, you'll receive your vision and dental card in the mail and your medical will go to your email. Okay. Okay. Both... All three of these plans are under an IRS regulation called Section 125, meaning if it is not company open enrollment or you have a qualified life event occur, you cannot cancel or change this plan, these plans. Okay? Sorry, did you say what? I can't cancel them plans? No, ma'am, unless you have a qualified life event occur or it's a company open enrollment. Um, so if I want to cancel the plan, I can't cancel them at all? No, ma'am. Unless if what? So what if I get hired in, in my company that I'm working with, with, I c- I can't cancel it or still I can't cancel it? Once you get hired on, there's not, there's not gonna be a paycheck for them to take it from, so it'll cancel itself out. Okay. So I have another question. What if, um, I just get... I ge- I'm just working with this staffing here. So like for example, after three months, if I wanna enroll in my, uh, new company health insurance, it will cancel itself, right? If you get hired on, if... The coverage cancels itself because they can't take the deduction because you no longer work for the staffing agency. Okay, okay, gotcha. Okay. Okay. Is there anything other I can assist you with today? No, thank you. Thank you so much for calling. You have a great day. You too. Bye.

## **Conversation Format**

Speaker speaker\_0: Hi, good afternoon. Thank you for calling Benefits in a Card. My name is Pearl. It's been a pleasure speaking with-

Speaker speaker\_1: Hi. Uh, Fidalha.

Speaker speaker\_0: And how can I assist you?

Speaker speaker\_1: Sorry?

Speaker speaker\_0: How can I assist you?

Speaker speaker\_1: Yeah. I want to enroll in the health insurance. I work with a staffing company, the ManCan Staffing.

Speaker speaker\_0: ManCan? And what are the last 42 of your social?

Speaker speaker\_1: 1471.

Speaker speaker\_0: Okay. How long have you been working with ManCan?

Speaker speaker\_1: Sorry?

Speaker speaker\_0: How long have you been working with ManCan?

Speaker speaker\_1: Like a week.

Speaker speaker\_0: Okay. So we haven't sent us over your information yet so we can do one of two things. I can create you an account but I will need your full social name, address, date of birth, phone number, email and get you enrolled today.

Speaker speaker\_1: Okay.

Speaker speaker 0: All righty. And what is your full social?

Speaker speaker\_1: Uh, 13275-1471.

Speaker speaker\_0: Okay. And repeat your name for me.

Speaker speaker\_1: F-I-D-A-A. Last, E-L-H-A-Q.

Speaker speaker\_0: Okay, bear with me. Okay. And what is your address?

Speaker speaker\_1: 1038 Bath Street, Kentville, Ohio 44077.

Speaker speaker 0: And your date of birth?

Speaker speaker\_1: September 17, 1986.

Speaker speaker\_0: Your phone number?

Speaker speaker 1: 646-472-6969.

Speaker speaker\_0: Okay. And your email address?

Speaker speaker\_1: Email?

Speaker speaker\_0: Email, oh.

Speaker speaker\_1: F-E-B-A-M-A-N-A-A-99@gmail.com.

Speaker speaker\_0: Okay. Do you know what you're wanting to enroll in today?

Speaker speaker 1: Yes.

Speaker speaker\_0: What?

Speaker speaker\_1: Sorry?

Speaker speaker\_0: Do you know what you're wanting to enroll in today?

Speaker speaker\_1: What? No. Can you tell me what kind of plans you guys have?

Speaker speaker\_0: Okay. So ManCan offers medical, dental, free RX, short-term disability, term life which is your life insurance, vision, critical illness, group accident, preventative health, behavioral health and identity theft protection.

Speaker speaker\_1: Okay. You guys have it all in one plan?

Speaker speaker\_0: No, they're all separate plans.

Speaker speaker\_1: Okay. I want medical and dentals, dentist and, um, I don't have any prescriptions. Maybe you'll help me with that. Um, I just need medical and dentist and vision.

Speaker speaker\_0: Okay. So there's two medical plans you can choose from, the VIP Standard-

Speaker speaker\_1: The line, the line is broken.

Speaker speaker\_0: ... for 16.22 a week-

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: The VIP Standard for 16.22 a week or VIP Classic for 17.88 a week.

Speaker speaker\_1: 17, uh, for what?

Speaker speaker\_0: Medical.

Speaker speaker\_1: 17 for medical?

Speaker speaker\_0: 17.80- 88 a week. This plan doesn't have copays or deductibles but they only cover up to a certain dollar amount for each service and then you're responsible for the remainder of the bill.

Speaker speaker\_1: The 17 for medical?

Speaker speaker\_0: 17.88 for the VIP Classic or 16.22 for the VIP Standard.

Speaker speaker\_1: What's the difference?

Speaker speaker\_0: The dollar amount that they cover for each service.

Speaker speaker\_1: Okay. So, um, I have like a couple test dates that's coming up, um, and a couple of doctor appointments. So which one would be better for me? I mean-

Speaker speaker\_0: I'm not sure. I can't recommend a plan for you.

Speaker speaker\_1: I can't hear you. Uh, so which one is the best for like if someone had like um, um, uh some tests need to be done or some kind of stuff like this?

Speaker speaker\_0: Unfortunately I'm not able to recommend a plan. Um-

Speaker speaker\_1: Okay. So you said the 17 for the medical. Can you tell me again the benefit of it?

Speaker speaker\_0: So with that plan they cover \$500 a day for one day on hospital admission. Hospital confinement, they cover \$50 a day for 30 days. Uh, intensive care unit, they cover \$100 a day for 30 days. Rehab benefits, they cover \$25 a day for 30 days. Surgery in a hospital, they cover \$500 a day for one day. Surgery in a physician's office, they cover \$250 a day for two days. Emergency room visits, they cover \$50 a day for two days. Urgent care facilities, they cover \$50 a day for four days. Um, physician office visits, they cover \$50 a day for four days. Speech, physical or occupational therapy, they cover \$30 a day for four days. Medical imaging, they cover \$100 a day for one day. Advance studies or follow-up tests, they cover \$25 a day for one day. Outpatient prescription drug benefits, they cover \$10 a day for 15 days. Ambulance by ground, they cover \$100 a day for one day and ambulance by air, they cover \$200 a day for one day.

Speaker speaker\_1: Okay. Uh-

Speaker speaker 0: And then, uh...

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: What?

Speaker speaker\_1: Okay. Uh, so I'm just gonna go with the \$17 for, uh, medical then.

Speaker speaker\_0: Okay. So with medical, dental and vision, your weekly deductions are \$23.25.

Speaker speaker\_1: For all three?

Speaker speaker\_0: Yes.

Speaker speaker\_1: Do you have any different plans for the dentist?

Speaker speaker\_0: There's only one plan-

Speaker speaker\_1: Only one?

Speaker speaker\_0: ... and it's three dollars... Yes, and it's \$3.38 a week.

Speaker speaker\_1: How much? Um, what do they cover?

Speaker speaker\_0: Preventative visits are covered at 100%, which is your basic cleaning and check-up once per six months. X-rays, non-physical extractions and fillings are covered at 80% once you pay the \$50 deductible. And things like crowns and braces are not covered.

Speaker speaker\_1: Hmm. Okay. So, how much the total will be for all three?

Speaker speaker\_0: \$23.25.

Speaker speaker\_1: Okay. So all of the medical you guys have is two, uh, plans, the 16 and the 17, right?

Speaker speaker\_0: Yes.

Speaker speaker\_1: Okay. So I'll go with 17 and, um, the rest is it all the basic... Okay. So, is that gonna be coming up out of my, uh, first check, right?

Speaker speaker\_0: Uh, I'm not sure which check you'll come out of. It takes one to two weeks to process. So it's proc- um, it takes one to two weeks to process, to process and the deductions to be

Speaker speaker\_2: Yeah.

Speaker speaker\_0: Once you see the first deduction, the next Monday you're active. And then later that week, you'll receive your vision and dental card in the mail and your medical will go to your email.

Speaker speaker\_1: Okay. Okay.

Speaker speaker\_0: Both... All three of these plans are under an IRS regulation called Section 125, meaning if it is not company open enrollment or you have a qualified life event occur, you cannot cancel or change this plan, these plans. Okay?

Speaker speaker\_1: Sorry, did you say what? I can't cancel them plans?

Speaker speaker\_0: No, ma'am, unless you have a qualified life event occur or it's a company open enrollment.

Speaker speaker\_1: Um, so if I want to cancel the plan, I can't cancel them at all?

Speaker speaker\_0: No, ma'am.

Speaker speaker\_1: Unless if what? So what if I get hired in, in my company that I'm working with, with. I c- I can't cancel it or still I can't cancel it?

Speaker speaker\_0: Once you get hired on, there's not, there's not gonna be a paycheck for them to take it from, so it'll cancel itself out.

Speaker speaker\_1: Okay. So I have another question. What if, um, I just get... I ge- I'm just working with this staffing here. So like for example, after three months, if I wanna enroll in my, uh, new company health insurance, it will cancel itself, right?

Speaker speaker\_0: If you get hired on, if... The coverage cancels itself because they can't take the deduction because you no longer work for the staffing agency.

Speaker speaker\_1: Okay, okay, gotcha. Okay. Okay.

Speaker speaker\_0: Is there anything other I can assist you with today?

Speaker speaker 1: No, thank you.

Speaker speaker\_0: Thank you so much for calling. You have a great day.

Speaker speaker\_1: You too. Bye.