## Transcript: Pamela Blanc-6001055074402304-6288815433760768

## **Full Transcript**

Thank you for calling Benefits in a Card. This is Pamela speaking, how may I help you? Hi, my name is Patty Narrow, and I want to go on to the insurance. Um, but can you just explain a little bit more of the insurance to me? Sure. And can I... Can I enroll through you? Yes, ma'am. And who do you work for? Oh, good. I work for GHG Home Healthcare. May I have the last four digits of your Social? 5143. Hmm, give me one second. Sorry. And you say you work for HG? GHG. This is, uh... Do you know if they are known for any other num- name? Um, GHG Healthcare. Hm. Can you repeat the last part for me just to make sure I have it correct? The, the what? What was that? The last four digits of your Social. 5143. Let's see. There's nothing coming up. It's GHG Homecare LLC. I'm looking through the aliases and the ones we have in our own... Check. Give me one more second. Sometimes they have, like, three and four different aliases, so. Oh. Uh, Narrow is your last name, right? Narrow. N-A-R-O. And when do you start working for them? Um, two years ago. So I think it's Nor. Does Nor sound familiar? Yep. Okay. That's how we have them. Oh, okay. All right. So, Ms. Narrow, for security reasons, just to make sure we h- are in the correct file, can you please verify your complete date of birth and address? Sure, my date of birth is 10/1/1963. And my address is 105 Forks Bridge Road, Newfoundland, PA 18445. Um, thank you. You're welcome. Okay. So we do not have a telephone number in case we want to contact you. Can you please- Sure. ... provide one? 57... Sure, 570-955-6118. Okay. And we have patty.narrow.91971@gmail.com? Yes. All right. So Ms. Narrow, I'm gonna have to check because I know Nor had a, um, a deadline to enroll. Let me double-check that you're still onunder that deadline. All right? Just bear with me. Okay. Sure. Ms. Harro? Yes. Oh, I'm so sorry. I'm sorry I made you wait this long, but I was trying to see- That's okay. ... if you're still eligible to enroll. Unfortunately not. Um, they did that- No, they didn't? No. You will have to wait for a company open enrollment or a qualified live event. Okay. Yeah. All right. Anything else- And when, when... Oh. Yeah. C- can you explain the different insurance to me, so I have an idea? Okay. So these are not like major insurance. They already have a set amount that they going to pay. Anything about that amount, uh, above that amount will be your responsibility. For example, I could give you... Have you seen the benefit guide? No. Okay. So the benefit guide, they have three different plans. One is called- Okay. ... StayHealthy, and B- VIP Classic, and, um, Elite Pro. Okay. The StayHealthy is just a preventive care plan. This one- Yeah, that one. ... 5, 4, 3 for the doctor's visit. The insurance going to cover the actual procedure, um, and you have to use a participating provider. Okay. For that plan. Then the VIP Classic and the VIP Pro is, the Elite Pro, I'm sorry, is the amount you will be paying per paycheck and the amount that insurance going to cover. For example, if you decide to go to your doctor's visit, the VIP Classic will cover \$50 a day, you have four visits per year. And the Elite Pro has, uh, will cover \$100 a day and you have three days per

year. Um- Okay. ... they also include, those two plans include the, um, critical illness benefit rider for different critical, um, situations like, uh, uh, say major organ failure, um, it's already included on that plan. Okay. So if I had- Because VIP Classic... Go ahead. If, if you had to go to the hospital and stay at the hospital, let's say, a week, is that covered? And X-ray? Yes, uh, so for the VIP Classic, they cover, uh, \$50 a day, maximum of 30 days. And the Elite Pro will cover \$400 a day, max five days. Okay. But what- And that's for confinement. For admission, they both cover up to \$500 a day. Um, intensive care, um, they cover \$100 a day, maximum 20 days for the VIP Classic, and 600 for the Elite Pro. If you would like, the same benefit guide that I'm reading, I could send it to your email. Yeah. And you will be able to see everything that they offer. Okay. Uh, I do not have at this time when open enrollment is for them. Yeah. There's a- They used to be... Yeah. Go ahead. I, I, well, she, the, um, she sent me the benefits fill out, the enrollment form, but I just wasn't sure. Like, so is it- Yeah. ... still... Is it, is it now that I could still get insurance? I don't know what to say. No. Like I said, the open enrollment already passed. You will have to wait- Okay. ... for company open enrollment and I do not have that ti- that timeframe yet. Um. They usually send messages and email letting you guys- Okay. ... know when open enrollment is. Do they do that couple times a year? They do it once a year. Now if you- Oh. ... lost benefits in the last 30 days with another carrier, that will qualify you as a, uh, for qualified life event, right? I- If you, if you have proof... Go ahead. I, yeah, I do have insurance. I got it on my own and it's terrible. It's terrible. Mm-hmm. I pay over \$300 a month for it. Doesn't cover anything. Well, I send you the benefit guide. Like, if you... I don't know if you're able to cancel or whatever the case may be. Yeah, yeah, I can cancel. Um. I can cancel it. Um, let me, let me check if you canceling the o- the enrollment on your own will be quali- it could be considered a qualified life event, just bear with me. Okay. Let me double-check on that. Mm-hmm. Okay. Sure. All right, Ms. Moore. Yes. No, that will not qualify you to enroll if you cancel it on your own. Okay. All right? All right. Um, uh, is there anything else I could do for you? How is the dental plan then? Is that good? Like- How is it- ... I would go with, I would go with the, um, the Elite Pro. If you decide to enroll- So ... ... in that one in-Right. ... the future? Yeah. Um- So how about, how is the dental? The dental, it doesn't r- it doesn't include dental. Dental, it will be an option that you're going to add to your benefits. Right. The dental- All right. ... is pretty basic. They cover, um, you, basic dental work, um, like-Mm-hmm. ... cleaning and check-ups. Those are covered 100% once every six months. Your basic- Okay. ... dental work will be covered 80% after you pay the \$50 deductible once a year.Okay. Um, this is for employee only. And... If... Like basic dental work will be like, um, extraction, non-surgical. Right. Uh, like of fillings. They do not cover any major services. And then you will be paying weekly \$5.40. Okay. And the maximum that it cover per year is \$750. Okay. How about the vision? Vision is, um, you pay weekly \$2.42. You have an- a copay for the eye exam, which is \$10. You have a copay for lenses and frame for \$25. Um, no copay for contact lenses fitting. And they give you \$130 for frame allowance. Okay. And you can get your eyes a- and new glasses every year? Yes, ma'am. Okay. Um, and then what is the free Rx? It's a prescription plan. You get your prescription. Um, you register online with them, and then, um, you will be able to get the prescription through them. Some of them you could pick it up at the pharmacy. Some of them will be mailed out to you. And they have over 80, 800,000, I mean, sorry, 800 different prescriptions and everything. You won't have to pay any extra. Um, and for that, you don't have to be on open enrollment to enroll. You can enroll at any time. Oh, okay. All right. Um, and then the term life- You were able to see my... Huh? Okay.

Will you be able to get my benefit guide, the benefit guide I sent you? Yeah. Yep. Okay. I just got it. Yeah. All right. Okay. So there's life insurance. It's, um... Term life. Let's see here. It's covered up to \$5,000 until age 64. And you will pay 60 cents. So if I'm 61, can I still get the term life insurance? Yes. But it will be after you turn 64. Oh, it's only up until you're 64? Mm-hmm. Okay. And then what's virtual primary care? That's pretty much for you to be able to see you, um, your doctor's visit for virtual, by phone. Okay. All right. Um, like the urgent care, primary care. Um, you get discount labs. Like let's say, if you feel sick and you don't, you don't have to go to the doctor's office that you make the appointment to have them give you a call and do their whole section over the phone. Oh, okay. All right. Okay. Let me, let me call them and see when open enrollment is going to be. All right. No problem. Um, any other questions or concerns, just give us a call. We're here from 8 A.M. to 8 P.M. Eastern Time, Monday through Friday. Okay, thank you. Thank you. Have a great rest of the day, ma'am. You too. Bye-bye.

## **Conversation Format**

Speaker speaker\_0: Thank you for calling Benefits in a Card. This is Pamela speaking, how may I help you?

Speaker speaker\_1: Hi, my name is Patty Narrow, and I want to go on to the insurance. Um, but can you just explain a little bit more of the insurance to me?

Speaker speaker\_0: Sure.

Speaker speaker\_1: And can I... Can I enroll through you?

Speaker speaker\_0: Yes, ma'am. And who do you work for?

Speaker speaker\_1: Oh, good. I work for GHG Home Healthcare.

Speaker speaker\_0: May I have the last four digits of your Social?

Speaker speaker 1: 5143.

Speaker speaker\_0: Hmm, give me one second.

Speaker speaker\_1: Sorry.

Speaker speaker\_0: And you say you work for HG?

Speaker speaker\_1: GHG.

Speaker speaker\_0: This is, uh... Do you know if they are known for any other num- name?

Speaker speaker 1: Um, GHG Healthcare.

Speaker speaker\_0: Hm. Can you repeat the last part for me just to make sure I have it correct?

Speaker speaker 1: The, the what? What was that?

Speaker speaker\_0: The last four digits of your Social.

Speaker speaker\_1: 5143.

Speaker speaker\_0: Let's see. There's nothing coming up.

Speaker speaker\_1: It's GHG Homecare LLC.

Speaker speaker\_0: I'm looking through the aliases and the ones we have in our own... Check. Give me one more second. Sometimes they have, like, three and four different aliases, so.

Speaker speaker\_1: Oh.

Speaker speaker\_0: Uh, Narrow is your last name, right?

Speaker speaker\_1: Narrow. N-A-R-O.

Speaker speaker\_0: And when do you start working for them?

Speaker speaker\_1: Um, two years ago.

Speaker speaker\_0: So I think it's Nor. Does Nor sound familiar?

Speaker speaker\_1: Yep.

Speaker speaker\_0: Okay. That's how we have them.

Speaker speaker\_1: Oh, okay.

Speaker speaker\_0: All right. So, Ms. Narrow, for security reasons, just to make sure we have in the correct file, can you please verify your complete date of birth and address?

Speaker speaker\_1: Sure, my date of birth is 10/1/1963. And my address is 105 Forks Bridge Road, Newfoundland, PA 18445.

Speaker speaker\_0: Um, thank you.

Speaker speaker\_1: You're welcome.

Speaker speaker\_0: Okay. So we do not have a telephone number in case we want to contact you. Can you please-

Speaker speaker\_1: Sure.

Speaker speaker\_0: ... provide one?

Speaker speaker 1: 57... Sure, 570-955-6118.

Speaker speaker\_0: Okay. And we have patty.narrow.91971@gmail.com?

Speaker speaker\_1: Yes.

Speaker speaker\_0: All right. So Ms. Narrow, I'm gonna have to check because I know Nor had a, um, a deadline to enroll. Let me double-check that you're still on- under that deadline.

All right? Just bear with me.

Speaker speaker\_1: Okay. Sure.

Speaker speaker\_0: Ms. Harro?

Speaker speaker\_2: Yes.

Speaker speaker\_0: Oh, I'm so sorry. I'm sorry I made you wait this long, but I was trying to see-

Speaker speaker 2: That's okay.

Speaker speaker\_0: ... if you're still eligible to enroll. Unfortunately not. Um, they did that-

Speaker speaker\_2: No, they didn't?

Speaker speaker\_0: No. You will have to wait for a company open enrollment or a qualified live event.

Speaker speaker\_2: Okay.

Speaker speaker\_0: Yeah.

Speaker speaker\_2: All right.

Speaker speaker\_0: All right. Anything else-

Speaker speaker\_2: And when, when...

Speaker speaker\_0: Oh.

Speaker speaker\_2: Yeah. C- can you explain the different insurance to me, so I have an idea?

Speaker speaker\_0: Okay. So these are not like major insurance. They already have a set amount that they going to pay. Anything about that amount, uh, above that amount will be your responsibility. For example, I could give you... Have you seen the benefit guide?

Speaker speaker\_3: No.

Speaker speaker\_0: Okay. So the benefit guide, they have three different plans. One is called-

Speaker speaker\_3: Okay.

Speaker speaker\_0: ... StayHealthy, and B- VIP Classic, and, um, Elite Pro.

Speaker speaker\_3: Okay.

Speaker speaker\_0: The StayHealthy is just a preventive care plan. This one-

Speaker speaker\_3: Yeah, that one.

Speaker speaker\_0: ... 5, 4, 3 for the doctor's visit. The insurance going to cover the actual procedure, um, and you have to use a participating provider.

Speaker speaker\_3: Okay.

Speaker speaker\_0: For that plan. Then the VIP Classic and the VIP Pro is, the Elite Pro, I'm sorry, is the amount you will be paying per paycheck and the amount that insurance going to cover. For example, if you decide to go to your doctor's visit, the VIP Classic will cover \$50 a day, you have four visits per year. And the Elite Pro has, uh, will cover \$100 a day and you have three days per year. Um-

Speaker speaker\_3: Okay.

Speaker speaker\_0: ... they also include, those two plans include the, um, critical illness benefit rider for different critical, um, situations like, uh, uh, say major organ failure, um, it's already included on that plan.

Speaker speaker\_3: Okay. So if I had-

Speaker speaker\_0: Because VIP Classic... Go ahead.

Speaker speaker\_3: If, if you had to go to the hospital and stay at the hospital, let's say, a week, is that covered? And X-ray?

Speaker speaker\_0: Yes, uh, so for the VIP Classic, they cover, uh, \$50 a day, maximum of 30 days. And the Elite Pro will cover \$400 a day, max five days.

Speaker speaker\_3: Okay. But what-

Speaker speaker\_0: And that's for confinement. For admission, they both cover up to \$500 a day. Um, intensive care, um, they cover \$100 a day, maximum 20 days for the VIP Classic, and 600 for the Elite Pro. If you would like, the same benefit guide that I'm reading, I could send it to your email.

Speaker speaker\_3: Yeah.

Speaker speaker\_0: And you will be able to see everything that they offer.

Speaker speaker\_3: Okay.

Speaker speaker\_0: Uh, I do not have at this time when open enrollment is for them.

Speaker speaker\_3: Yeah. There's a-

Speaker speaker\_0: They used to be...

Speaker speaker\_3: Yeah.

Speaker speaker\_0: Go ahead.

Speaker speaker\_3: I, I, well, she, the, um, she sent me the benefits fill out, the enrollment form, but I just wasn't sure. Like, so is it-

Speaker speaker\_0: Yeah.

Speaker speaker\_3: ... still... Is it, is it now that I could still get insurance? I don't know what to say.

Speaker speaker\_0: No. Like I said, the open enrollment already passed. You will have to wait-

Speaker speaker\_3: Okay.

Speaker speaker\_0: ... for company open enrollment and I do not have that ti- that timeframe yet. Um. They usually send messages and email letting you guys-

Speaker speaker 3: Okay.

Speaker speaker\_0: ... know when open enrollment is.

Speaker speaker\_3: Do they do that couple times a year?

Speaker speaker\_0: They do it once a year. Now if you-

Speaker speaker\_3: Oh.

Speaker speaker\_0: ... lost benefits in the last 30 days with another carrier, that will qualify you as a, uh, for qualified life event, right?

Speaker speaker\_3: I-

Speaker speaker\_0: If you, if you have proof... Go ahead.

Speaker speaker\_3: I, yeah, I do have insurance. I got it on my own and it's terrible. It's terrible.

Speaker speaker\_0: Mm-hmm.

Speaker speaker\_3: I pay over \$300 a month for it. Doesn't cover anything.

Speaker speaker\_0: Well, I send you the benefit guide. Like, if you... I don't know if you're able to cancel or whatever the case may be.

Speaker speaker\_3: Yeah, yeah, I can cancel.

Speaker speaker\_0: Um.

Speaker speaker\_3: I can cancel it.

Speaker speaker\_0: Um, let me, let me check if you canceling the o- the enrollment on your own will be quali- it could be considered a qualified life event, just bear with me.

Speaker speaker 3: Okay.

Speaker speaker\_0: Let me double-check on that. Mm-hmm.

Speaker speaker\_3: Okay.

Speaker speaker\_0: Sure. All right, Ms. Moore.

Speaker speaker\_3: Yes.

Speaker speaker\_0: No, that will not qualify you to enroll if you cancel it on your own.

Speaker speaker\_3: Okay.

Speaker speaker\_0: All right?

Speaker speaker\_3: All right.

Speaker speaker\_0: Um, uh, is there anything else I could do for you?

Speaker speaker\_3: How is the dental plan then? Is that good? Like-

Speaker speaker 0: How is it-

Speaker speaker\_3: ... I would go with, I would go with the, um, the Elite Pro.

Speaker speaker\_0: If you decide to enroll-

Speaker speaker\_3: So...

Speaker speaker\_0: ... in that one in-

Speaker speaker\_3: Right.

Speaker speaker\_0: ... the future?

Speaker speaker\_3: Yeah.

Speaker speaker\_0: Um-

Speaker speaker\_3: So how about, how is the dental?

Speaker speaker\_0: The dental, it doesn't r- it doesn't include dental. Dental, it will be an option that you're going to add to your benefits.

Speaker speaker\_3: Right.

Speaker speaker\_0: The dental-

Speaker speaker\_3: All right.

Speaker speaker\_0: ... is pretty basic. They cover, um, you, basic dental work, um, like-

Speaker speaker\_3: Mm-hmm.

Speaker speaker\_0: ... cleaning and check-ups. Those are covered 100% once every six months. Your basic-

Speaker speaker 3: Okay.

Speaker speaker\_0: ... dental work will be covered 80% after you pay the \$50 deductible once a year.

Speaker speaker\_3: Okay.

Speaker speaker\_0: Um, this is for employee only. And...

Speaker speaker 3: If...

Speaker speaker\_0: Like basic dental work will be like, um, extraction, non-surgical.

Speaker speaker\_3: Right.

Speaker speaker\_0: Uh, like of fillings. They do not cover any major services. And then you will be paying weekly \$5.40.

Speaker speaker\_3: Okay.

Speaker speaker\_0: And the maximum that it cover per year is \$750.

Speaker speaker\_3: Okay. How about the vision?

Speaker speaker\_0: Vision is, um, you pay weekly \$2.42. You have an- a copay for the eye exam, which is \$10. You have a copay for lenses and frame for \$25. Um, no copay for contact lenses fitting. And they give you \$130 for frame allowance.

Speaker speaker\_3: Okay. And you can get your eyes a- and new glasses every year?

Speaker speaker\_0: Yes, ma'am.

Speaker speaker\_3: Okay. Um, and then what is the free Rx?

Speaker speaker\_0: It's a prescription plan. You get your prescription. Um, you register online with them, and then, um, you will be able to get the prescription through them. Some of them you could pick it up at the pharmacy. Some of them will be mailed out to you. And they have over 80, 800,000, I mean, sorry, 800 different prescriptions and everything. You won't have to pay any extra. Um, and for that, you don't have to be on open enrollment to enroll. You can enroll at any time.

Speaker speaker\_3: Oh, okay. All right. Um, and then the term life-

Speaker speaker\_0: You were able to see my... Huh? Okay. Will you be able to get my benefit guide, the benefit guide I sent you?

Speaker speaker\_3: Yeah. Yep.

Speaker speaker\_0: Okay.

Speaker speaker\_3: I just got it. Yeah.

Speaker speaker\_0: All right.

Speaker speaker\_3: Okay.

Speaker speaker\_0: So there's life insurance. It's, um... Term life. Let's see here. It's covered up to \$5,000 until age 64. And you will pay 60 cents.

Speaker speaker\_3: So if I'm 61, can I still get the term life insurance?

Speaker speaker\_0: Yes. But it will be after you turn 64.

Speaker speaker\_3: Oh, it's only up until you're 64?

Speaker speaker\_0: Mm-hmm.

Speaker speaker\_3: Okay. And then what's virtual primary care?

Speaker speaker\_0: That's pretty much for you to be able to see you, um, your doctor's visit for virtual, by phone.

Speaker speaker\_3: Okay. All right.

Speaker speaker\_0: Um, like the urgent care, primary care. Um, you get discount labs. Like let's say, if you feel sick and you don't, you don't have to go to the doctor's office that you make the appointment to have them give you a call and do their whole section over the phone.

Speaker speaker\_3: Oh, okay. All right. Okay. Let me, let me call them and see when open enrollment is going to be.

Speaker speaker\_0: All right. No problem. Um, any other questions or concerns, just give us a call. We're here from 8 A.M. to 8 P.M. Eastern Time, Monday through Friday.

Speaker speaker\_3: Okay, thank you.

Speaker speaker\_0: Thank you. Have a great rest of the day, ma'am.

Speaker speaker\_3: You too. Bye-bye.