## Transcript: Justin Mills-5769672561311744-6749150859018240

## **Full Transcript**

Thank you for calling Benefits on a Card. This is Justin. How can I help you today? Hello, Justin. My name is Mr. Lawrence Neesmith. I just, uh, started working with MAU, and this is the, uh, insurance plan book that I got, and I'm looking to get, uh, insurance on me, for medical and, um, and dental and eye, if you can help me. Yeah. So MAU, what's the last four of your Social? It's 2412. And for security purposes, can you verify your home address, including city, state and zip code, Mr. Neesmith? Yes, sir. It's 2900 Alfina Lane, Apartment 32C as in cat, uh, Lasagna, Georgia 338. And your date of birth? Yes, sir. 02/25/1965. And a good valid phone number I have is 518-419-1754? Correct. And the email address is lawrenceneesmith1917@gmail? It's 917@gmail.com. Yep. Okay. So dental and vision. What medical plan did you want? Uh... I want medical because, uh, that's my main priority, my health. I'm diabetic, and, uh, you know, my insulin and stuff, it costs so much money out of pocket. Okay. Um, yeah. I was asking what medical plan you wanted 'cause MAU, they offer four of them. Um, were you aiming at a benefit guide or do you need some explanation of what each medical plan is? Oh, yeah. I need some help. I need some help with it, yes. Yeah. Okay. No worries. That's- 'Cause I'm not understanding. Yes. I totally understand. Um, so one of the medical plans that's offered through MAU is the MEC standalone. Now, that one just covers preventative healthcare services only, so like your physicals, diabetes screenings, vaccinations, stuff like that. That's the \$9.46 a week plan. And then they have two other medical plans, the Ensure Plus plans, the basic and the enhanced. Now, those cover your hospital visits, doctor visits and medication coverage. The only major difference between the basic and the enhanced is how much the insurance carrier pays to cover things, but those range from \$17.39 to \$24.69. And then the last medical plan is the MEC enhanced, which is a combination of both preventative plus hospital, doctor and medication coverage at \$23.13 per week. I think I want to go with that. Okay. So the MEC enhanced? \$23 a-... Yes. Okay. Let's see. And all of this was for employee only, correct? Yes. Just for me. Okay. So the MEC enhanced dental and vision for employee only. Anything else? Uh, no. Um, what about heart and stuff like that? You see the heart doctors and stuff like that. Um, is that included with this medical as well? Um, yes. So you do have preventative services plus hospitals, doctors and medication coverage under that plan. Yes, sir. All right. Uh, yeah. Okay, then I'll go with that. Okay. So doing those three would make your total deductions \$28.79 per week. Do you authorize MAU to make the deduction for you? Yes. Okay. So I do want to let you know that this pending enrollment will take one to two weeks to go through. Then whenever you witness your first payroll deduction of the \$27 and... or hold on. Yeah, \$28.79 come off your paycheck. Coverage begins the Monday we receive that deduction from MAU. Good. Seven to 10 business days later, you'll receive all of your policy and ID card information in the mail. Good. However, I do see that MAU is a Section 125 client. So what Section 125 is, it's an IRS code,

which means employees could pay their premiums with pre-tax dollars, but that also means you must stay in these elections until the next company open enrollment period or if you experience a qualified life event. However, a qualified life event would be considered as marriage or divorce, birth or adoption of a child, or gaining coverage elsewhere. But other than that, Lawrence, is there anything else I can assist you with today? What, what about copay? Um, so copays, let's see here. Let me pull that benefit guide. So in the MEC enhanced, I do know your primary care visits is a-... has a \$10 copay. Specialist care visits like a ears, nose and throat doctor, for example, \$50 copay. And your urgent care, like for emergency room, hospital, is \$60 copay. What can you get that doesn't have... Yeah. W- uh, yeah. Can I get something that don't have no copay? Uh, let's see. So the only one that wouldn't have copays is the MEC standalone, which just covered preventative services. And preventative service being what? Like physicals, diabetes screenings, vaccinations, pretty much things that generally make you stay healthy. So for example, if you go to a doctor and they prescribe you something, under the MEC- Ah. ... you wouldn't have coverage for that visit because it's nothing preventative. Like, you went to a doctor and they prescribed you something. So that's not considered preventative. Wow. Hmm. How about the cardiology doctor? But unfortunately all of the- What about the cardiology doctor? Um, cardiologist, that's considered a specialist, so that would be a \$50 copay under your MEC enhanced medical plan.Mmm. And that's all you have? And that's it. Yes, sir. That's the best s-... That's, that's the best offer we got there, huh? Well, it's the highest tier that's offered through MAU. Yes, sir. Oh, okay. Well, I want to stick with the one I just, I just said. Okay. All right. Mm-hmm. I'll go ahead and keep everything the same for you. Is there anything else I can assist you with today, Lawrence? No. Oh, so it's \$28, \$10 per medical visit, right? Primary care visits. Yes, sir. \$10 copay. So I can go to my own doctor? It don't have to be one of your doctors? Now, I do know you have to stay in network for the insurance carrier to pay. However, I do have a telephone number to where if you provide them with your ZIP code, they can provide that list of providers and network for you. All right. Hey, baby, what's the name of this insurance? What about MetLife? So MetLife is for your vision, that's for vision. And the "benefits provided by IDx Social Plus," what is that? Um, so ID experts is pretty m-... It's a extra benefit offered through MAU, um, that protects against identity theft, like, uh, online scams, stuff like that. Oh. So it's pretty much extra security for online threats. Okay. What about this Stay Healthy MEC summary sheet? That's not an insurance? Um, the MEC summary? The Stay Healthy- Well, the, the- Yeah. ... the Stay Healthy MEC summary? Um, like I said, that just covered preventative services, so like your physicals, diabetes screenings, vaccinations. And the summary, that's just to show what is covered under that MEC plan. Okay, so... All right. This is what I really need 'cause, you know, um, the... I've got to follow up with, uh, with, uh, my cardiologist. So every time I go there, I gotta give them what, \$60, \$50 you saying? \$50 copay, yes, sir. And what about the medication? I have to pay for that, or the medication is already covered? Um, let me see, for the MEC Enhanced... So for generic prescriptions, there's a \$5 copay. Yeah, that's what I take for the meds. Um, yeah. So there would be a \$5 copay for that medicine or medication. Um, now, I do know for the, your indemnity portion, which is the hospital, doctor and medication coverage of this MEC Enhanced Plan, you do have up to \$30 for prescription coverage for that medical plan. Oh, okay. It cover \$30 worth it, then the rest is out of pocket? Correct. Yes, sir. That's the best insurance you have. Oh, that's what they got. Well, all right, I need to take that. Okay. Well- I'll stick with that. Okay? Okay.

Okay. Well, is there anything else I can assist you with today, Lawrence? No, that's it. Thank you, sir. You're welcome. You have a great day, okay? All right. All right, bye-bye. You can't call him back, honey.

## **Conversation Format**

Speaker speaker\_0: Thank you for calling Benefits on a Card. This is Justin. How can I help you today?

Speaker speaker\_1: Hello, Justin. My name is Mr. Lawrence Neesmith. I just, uh, started working with MAU, and this is the, uh, insurance plan book that I got, and I'm looking to get, uh, insurance on me, for medical and, um, and dental and eye, if you can help me.

Speaker speaker\_0: Yeah. So MAU, what's the last four of your Social?

Speaker speaker\_1: It's 2412.

Speaker speaker\_0: And for security purposes, can you verify your home address, including city, state and zip code, Mr. Neesmith?

Speaker speaker\_1: Yes, sir. It's 2900 Alfina Lane, Apartment 32C as in cat, uh, Lasagna, Georgia 338.

Speaker speaker\_0: And your date of birth?

Speaker speaker\_1: Yes, sir. 02/25/1965.

Speaker speaker\_0: And a good valid phone number I have is 518-419-1754?

Speaker speaker\_1: Correct.

Speaker speaker\_0: And the email address is lawrenceneesmith1917@gmail?

Speaker speaker\_1: It's 917@gmail.com. Yep.

Speaker speaker\_0: Okay. So dental and vision. What medical plan did you want?

Speaker speaker\_1: Uh... I want medical because, uh, that's my main priority, my health. I'm diabetic, and, uh, you know, my insulin and stuff, it costs so much money out of pocket.

Speaker speaker\_0: Okay. Um, yeah. I was asking what medical plan you wanted 'cause MAU, they offer four of them. Um, were you aiming at a benefit guide or do you need some explanation of what each medical plan is?

Speaker speaker 1: Oh, yeah. I need some help. I need some help with it, yes. Yeah.

Speaker speaker\_0: Okay. No worries. That's-

Speaker speaker\_1: 'Cause I'm not understanding. Yes.

Speaker speaker\_0: I totally understand. Um, so one of the medical plans that's offered through MAU is the MEC standalone. Now, that one just covers preventative healthcare services only, so like your physicals, diabetes screenings, vaccinations, stuff like that. That's the \$9.46 a week plan. And then they have two other medical plans, the Ensure Plus plans, the basic and the enhanced. Now, those cover your hospital visits, doctor visits and medication coverage. The only major difference between the basic and the enhanced is how much the insurance carrier pays to cover things, but those range from \$17.39 to \$24.69. And then the last medical plan is the MEC enhanced, which is a combination of both preventative plus hospital, doctor and medication coverage at \$23.13 per week.

Speaker speaker\_1: I think I want to go with that.

Speaker speaker\_0: Okay. So the MEC enhanced?

Speaker speaker 1: \$23 a-... Yes.

Speaker speaker\_0: Okay. Let's see. And all of this was for employee only, correct?

Speaker speaker\_1: Yes. Just for me.

Speaker speaker\_0: Okay. So the MEC enhanced dental and vision for employee only. Anything else?

Speaker speaker\_1: Uh, no. Um, what about heart and stuff like that? You see the heart doctors and stuff like that. Um, is that included with this medical as well?

Speaker speaker\_0: Um, yes. So you do have preventative services plus hospitals, doctors and medication coverage under that plan. Yes, sir.

Speaker speaker 1: All right. Uh, yeah. Okay, then I'll go with that.

Speaker speaker\_0: Okay. So doing those three would make your total deductions \$28.79 per week. Do you authorize MAU to make the deduction for you?

Speaker speaker\_1: Yes.

Speaker speaker\_0: Okay. So I do want to let you know that this pending enrollment will take one to two weeks to go through. Then whenever you witness your first payroll deduction of the \$27 and... or hold on. Yeah, \$28.79 come off your paycheck. Coverage begins the Monday we receive that deduction from MAU.

Speaker speaker 1: Good.

Speaker speaker\_0: Seven to 10 business days later, you'll receive all of your policy and ID card information in the mail.

Speaker speaker\_1: Good.

Speaker speaker\_0: However, I do see that MAU is a Section 125 client. So what Section 125 is, it's an IRS code, which means employees could pay their premiums with pre-tax dollars, but that also means you must stay in these elections until the next company open enrollment period or if you experience a qualified life event. However, a qualified life event would be

considered as marriage or divorce, birth or adoption of a child, or gaining coverage elsewhere. But other than that, Lawrence, is there anything else I can assist you with today?

Speaker speaker\_1: What, what about copay?

Speaker speaker\_0: Um, so copays, let's see here. Let me pull that benefit guide. So in the MEC enhanced, I do know your primary care visits is a-... has a \$10 copay. Specialist care visits like a ears, nose and throat doctor, for example, \$50 copay. And your urgent care, like for emergency room, hospital, is \$60 copay.

Speaker speaker\_2: What can you get that doesn't have...

Speaker speaker\_1: Yeah. W- uh, yeah. Can I get something that don't have no copay?

Speaker speaker\_0: Uh, let's see. So the only one that wouldn't have copays is the MEC standalone, which just covered preventative services.

Speaker speaker\_1: And preventative service being what?

Speaker speaker\_0: Like physicals, diabetes screenings, vaccinations, pretty much things that generally make you stay healthy. So for example, if you go to a doctor and they prescribe you something, under the MEC-

Speaker speaker 1: Ah.

Speaker speaker\_0: ... you wouldn't have coverage for that visit because it's nothing preventative. Like, you went to a doctor and they prescribed you something. So that's not considered preventative.

Speaker speaker 1: Wow. Hmm.

Speaker speaker\_2: How about the cardiology doctor?

Speaker speaker\_0: But unfortunately all of the-

Speaker speaker\_1: What about the cardiology doctor?

Speaker speaker\_0: Um, cardiologist, that's considered a specialist, so that would be a \$50 copay under your MEC enhanced medical plan.Mmm.

Speaker speaker\_3: And that's all you have?

Speaker speaker\_1: And that's it.

Speaker speaker\_0: Yes, sir.

Speaker speaker\_1: That's the best s-... That's, that's the best offer we got there, huh?

Speaker speaker\_0: Well, it's the highest tier that's offered through MAU. Yes, sir.

Speaker speaker\_1: Oh, okay. Well, I want to stick with the one I just, I just said.

Speaker speaker\_0: Okay. All right.

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: I'll go ahead and keep everything the same for you. Is there anything else I can assist you with today, Lawrence?

Speaker speaker\_3: No.

Speaker speaker\_1: Oh, so it's \$28, \$10 per medical visit, right?

Speaker speaker\_0: Primary care visits. Yes, sir. \$10 copay.

Speaker speaker\_1: So I can go to my own doctor? It don't have to be one of your doctors?

Speaker speaker\_0: Now, I do know you have to stay in network for the insurance carrier to pay. However, I do have a telephone number to where if you provide them with your ZIP code, they can provide that list of providers and network for you.

Speaker speaker\_1: All right.

Speaker speaker\_3: Hey, baby, what's the name of this insurance?

Speaker speaker\_1: What about MetLife?

Speaker speaker\_0: So MetLife is for your vision, that's for vision.

Speaker speaker\_1: And the "benefits provided by IDx Social Plus," what is that?

Speaker speaker\_0: Um, so ID experts is pretty m-... It's a extra benefit offered through MAU, um, that protects against identity theft, like, uh, online scams, stuff like that.

Speaker speaker\_1: Oh.

Speaker speaker\_0: So it's pretty much extra security for online threats.

Speaker speaker\_1: Okay. What about this Stay Healthy MEC summary sheet? That's not an insurance?

Speaker speaker\_0: Um, the MEC summary?

Speaker speaker\_1: The Stay Healthy-

Speaker speaker 0: Well, the, the-

Speaker speaker\_1: Yeah.

Speaker speaker\_0: ... the Stay Healthy MEC summary? Um, like I said, that just covered preventative services, so like your physicals, diabetes screenings, vaccinations. And the summary, that's just to show what is covered under that MEC plan.

Speaker speaker\_1: Okay, so... All right. This is what I really need 'cause, you know, um, the... I've got to follow up with, uh, with, uh, my cardiologist. So every time I go there, I gotta give them what, \$60, \$50 you saying?

Speaker speaker\_0: \$50 copay, yes, sir.

Speaker speaker\_1: And what about the medication? I have to pay for that, or the medication is already covered?

Speaker speaker\_0: Um, let me see, for the MEC Enhanced... So for generic prescriptions, there's a \$5 copay.

Speaker speaker\_1: Yeah, that's what I take for the meds.

Speaker speaker\_0: Um, yeah. So there would be a \$5 copay for that medicine or medication. Um, now, I do know for the, your indemnity portion, which is the hospital, doctor and medication coverage of this MEC Enhanced Plan, you do have up to \$30 for prescription coverage for that medical plan.

Speaker speaker\_1: Oh, okay. It cover \$30 worth it, then the rest is out of pocket?

Speaker speaker\_0: Correct. Yes, sir.

Speaker speaker 3: That's the best insurance you have.

Speaker speaker\_1: Oh, that's what they got. Well, all right, I need to take that.

Speaker speaker\_0: Okay. Well-

Speaker speaker 1: I'll stick with that. Okay?

Speaker speaker\_3: Okay.

Speaker speaker\_0: Okay. Well, is there anything else I can assist you with today, Lawrence?

Speaker speaker\_1: No, that's it. Thank you, sir.

Speaker speaker\_0: You're welcome. You have a great day, okay?

Speaker speaker\_1: All right.

Speaker speaker 0: All right, bye-bye.

Speaker speaker\_3: You can't call him back, honey.