## Transcript: Justin Mills-4895448197808128-6021951279120384

## **Full Transcript**

Hello and thank you for calling Benefits Center Card. This is Justin. How can I help you today? Hey, this is Jamarkus Dunlap. Uh, I was advised today it's the last day to make any type of changes, so I need to make changes. I need to drop my dental because I have dental already. Okay. Uh, what's the staffing agency you work for? Uh, MAU out at GE. M1. And the last four of your Social? It's, uh, 6678. And what was your first and last name again? I'm sorry. Uh, it's, uh, Jamarkus Dunlap. Uh, that's J-U-M-A-R-K-U-S Dunlap, D-U-N-L-A-P. And for security purposes, could you verify your home address, including city, state and zip code, Jamarkus? Mm-hmm. It's 1600 Azalea Hills Drive. That's in Greenville, South Carolina, 29607, uh, apartment 1303. And your date of birth? October the 26th, 1984. And a good telephone number have is 864-906-1442. Yeah. Mm-hmm. And the email have is jdunlap30@icloud. Yeah. That's correct. Okay. Um, so you wanted to drop the dental and keep the medical plans. Is that correct? Yeah. Is it going to matter, medical? Or how does that... Um, so, so you have the Insure Plus Basic, which covers hospitals, doctors and medications, and then the MEC Standalone, which covers preventative health care services. Well, that would be like not a doctor visit? Okay. Um, so you just wanted to cancel everything? No, I'm asking the one I got... Not the one I got, but the other one you said, would that cover like a doctor visit? 'Cause when I go to the doctor it used to be like 25 bucks when I was with BlueCross Blue Shield. Now they want \$75, so will it... will that change or ...? Uh, well... No, sir. Uh, well, the Insure Plus Basic only covers hospitals, doctors and medications. So you do have coverage for a doctor's visit under that medical plan. However, the MEC Standalone, that just covers preventative health care services. So if you go to the doctor to get like a physical exam or a STD check or anything that's preventative-wise that makes you stay healthy- Yeah. ... would be covered under that plan. Okay. So that's the one I have, or this is the other one you just talked... you're talking about? Yes, sir. The... That's the one I have, the Basic? Well, yeah, the Insure Plus Basic and the MEC Standalone. So you have two medical plans. Okay. So, so like if I get the other one you said, would anything change, for instance, going to the doctor visits or no? Um, not that I'm aware of. I mean if you s-... If you got the Insure Plus Enhanced, I mean, the insurance carrier will probably have more coverage for doctor's visits, um, but your copay would probably still be the same. Uh, uh, I'm trying to figure out, is the other... Is the other plans are higher, the, uh, other medical plan? Um, so yes. So they have the Insure Plus Enhanced, which was \$24.69. Uh, your current plan, which is the Basic Insure Plus is \$17.39. Okay. Now explain to me what would be different as far as getting the other one? Um, so the only different thing about the Insure Plus Basic and the Enhanced is that the carrier just pays more to cover things. Um, so prime example, say you have to go to the hospital and stay in the hospital, under the Insure Plus Basic, which is the plan that you have, the insurance carrier will make \$50 a day, while under the Enhanced they pay out \$100 a day. So like I said, the only major difference is that the carrier just pays more, uh, versus the other one. Is that for all services, or just the hospital visit side? Uh, w- would that be for all services, or just the hospital visit service? Uh, the Insure Plus Enhanced covers hospitals, doctors and medications. The co-pay... The co-pay more or be less? Yeah, the... And my, would my co-pay be... co-pay be more or less, or stay the same? Should stay the same. Oh. Do they have any plans if not a deductible plan or a co-insurance plan though? No, they only got two plans. Are they on a co-pay plan? No. Y'all don't have co-pay plans do y'all? Well, these plans are hospital indemnity, so all you do is pay co-pays and the insurance carrier pays a set dollar amount. Oh, that's why it be so high. So I gotta pay the whole co-pay out my pocket? Correct. And then the insurance carrier will pay their set dollar amount, and then whatever the remaining balance is would be your responsibility. Is he able to send you the different plans via email when you come to call him? Uh, yeah. Yeah. Um... When you got your season though? Now today. By end of the day- Today. ... like 10:00, what time? Uh, how long I got to make changes to this... to my plan? Well, we close at 8:00 PM Eastern Standard Time. Oh, you have to make your changes verbally, you can't do them online? Uh, can I do it online or I will have to call in to make changes? Um, you will be able to do it online. Um, we... It's just our contact center closes at 8:00 PM Eastern Standard Time. But our online portal is open 24/7.Mm-hmm. Well, shit. My, my business ain't gonna change. Like my company ain't gonna change if I suddenly drop that. Oh, really? Nah, that's what I'm saying. I'm gonna stay, keep the plan I got. Just keep... They ain't coming in anyway. Yeah, you need to drop the dental, I read. Yeah. So I'm gonna keep the plan I got, the health plan, and just drop, drop the dental. Okay, so let's see here. So your current deductions right now with everything, the MAC, the Ensure Plus Basic and dental, uh, was \$30.36 a week. However, dropping the dental and keeping both medical plans would make your new sort of deductions \$26.85 per week. Do you authorize MAU to make that deduction for you? Wait, what, which plans? Uh, are you... What? Both medical... I thought I had one medical plan. You said both medical plans. Yeah, so you have the MAC standalone, which covers your preventative healthcare services like your physicals, diabetes screenings, vaccinations, STD checks, stuff like that, and the Ensure Plus Basic, which covers your hospital visits, doctor visits and medication coverage. Uh, how much is the preventive, the first plan that you said? How much is that? You don't need nothing at all for preventive. Uh, \$9.46 cents per week, while the Ensure Plus Basic is \$17.39. Oh. See, if you don't need preventive service, I mean, you should, but you don't. Preventive service. Like your physicals, your routine stuff, like your physical, your routine eye exam, whatever's covered in vision, but your physical. Uh, yeah, I'm gonna drop that. Your preventative service. The preventive service. Yeah, I don't use that. Okay, so just keep the Ensure Plus Basic? Yeah. And then you don't have- Okay, so doing that one would make your total deduction \$17.39 per week. Okay? Okay. Okay. Do you authorize the MAU to make that deduction for you? Yeah, please, would you? And maybe you can, like, send the, uh, plan I got and stuff to my email. Oh, my God. Or all the plans you guys offer to my email. Yeah. All right. So I'll go ahead and email you a copy of a benefit guide, um... Okay. The email that you should look out for is coming from info, that's I-N-F-O, @benefitcentercard.com, okay? Okay. Okay. Um, but I do want to let you know that this pending enrollment will take one to two weeks to go through. And then whenever you witness your first payroll deduction of the \$17.39 come off your paycheck, that's how you know the preventative healthcare service plan and dental was dropped from the coverage. Um, but other than that-Okay. ... I do see that MAU is a Section

125 client. So what Section 125 is, it's an IRS code, which means employees can pay their premiums with pre-tax dollars. But that also means you must stay in these elections until the next company open enrollment period or if you experience a qualified life event. However, a qualified life event would be considered as marriage or divorce, birth or adoption of a child, or gaining coverage elsewhere. Other than that, is there anything else I could help you out with today? Uh, that's all. Okay. Um, but yeah, I went ahead and emailed you a copy of that benefit guide. Uh, it's coming from info@benefitcentercard.com. Okay? Okay. And you did say, like... So basically you said, like say if I got insurance elsewhere, like better insurance, I can, I can drop this insurance anytime? Correct. You just have to prove that you have coverage elsewhere. That I have insurance. Okay, okay. I just want to get an understanding. Totally understand. Well, is there anything else I can help you out with today? Uh, that's all. You was a big help, man. Awesome. Well, you have a wonderful day, okay? All right. You too. Thank you. Bye-bye. Bye.

## **Conversation Format**

Speaker speaker\_0: Hello and thank you for calling Benefits Center Card. This is Justin. How can I help you today?

Speaker speaker\_1: Hey, this is Jamarkus Dunlap. Uh, I was advised today it's the last day to make any type of changes, so I need to make changes. I need to drop my dental because I have dental already.

Speaker speaker\_0: Okay. Uh, what's the staffing agency you work for?

Speaker speaker\_1: Uh, MAU out at GE.

Speaker speaker\_0: M1. And the last four of your Social?

Speaker speaker 1: It's, uh, 6678.

Speaker speaker\_0: And what was your first and last name again? I'm sorry.

Speaker speaker\_1: Uh, it's, uh, Jamarkus Dunlap. Uh, that's J-U-M-A-R-K-U-S Dunlap, D-U-N-L-A-P.

Speaker speaker\_0: And for security purposes, could you verify your home address, including city, state and zip code, Jamarkus?

Speaker speaker\_1: Mm-hmm. It's 1600 Azalea Hills Drive. That's in Greenville, South Carolina, 29607, uh, apartment 1303.

Speaker speaker\_0: And your date of birth?

Speaker speaker\_1: October the 26th, 1984.

Speaker speaker\_0: And a good telephone number have is 864-906-1442.

Speaker speaker\_1: Yeah. Mm-hmm.

Speaker speaker\_0: And the email have is jdunlap30@icloud.

Speaker speaker 1: Yeah. That's correct.

Speaker speaker\_0: Okay. Um, so you wanted to drop the dental and keep the medical plans. Is that correct?

Speaker speaker\_1: Yeah. Is it going to matter, medical? Or how does that...

Speaker speaker\_0: Um, so, so you have the Insure Plus Basic, which covers hospitals, doctors and medications, and then the MEC Standalone, which covers preventative health care services.

Speaker speaker\_1: Well, that would be like not a doctor visit?

Speaker speaker\_0: Okay. Um, so you just wanted to cancel everything?

Speaker speaker\_1: No, I'm asking the one I got... Not the one I got, but the other one you said, would that cover like a doctor visit? 'Cause when I go to the doctor it used to be like 25 bucks when I was with BlueCross Blue Shield. Now they want \$75, so will it... will that change or...?

Speaker speaker\_0: Uh, well... No, sir. Uh, well, the Insure Plus Basic only covers hospitals, doctors and medications. So you do have coverage for a doctor's visit under that medical plan. However, the MEC Standalone, that just covers preventative health care services. So if you go to the doctor to get like a physical exam or a STD check or anything that's preventative-wise that makes you stay healthy-

Speaker speaker\_1: Yeah.

Speaker speaker\_0: ... would be covered under that plan.

Speaker speaker\_1: Okay. So that's the one I have, or this is the other one you just talked... you're talking about?

Speaker speaker 0: Yes, sir.

Speaker speaker\_1: The... That's the one I have, the Basic?

Speaker speaker\_0: Well, yeah, the Insure Plus Basic and the MEC Standalone. So you have two medical plans.

Speaker speaker\_1: Okay. So, so like if I get the other one you said, would anything change, for instance, going to the doctor visits or no?

Speaker speaker\_0: Um, not that I'm aware of. I mean if you s-... If you got the Insure Plus Enhanced, I mean, the insurance carrier will probably have more coverage for doctor's visits, um, but your copay would probably still be the same.

Speaker speaker\_1: Uh, uh, I'm trying to figure out, is the other... Is the other plans are higher, the, uh, other medical plan?

Speaker speaker\_0: Um, so yes. So they have the Insure Plus Enhanced, which was \$24.69. Uh, your current plan, which is the Basic Insure Plus is \$17.39.

Speaker speaker\_1: Okay. Now explain to me what would be different as far as getting the other one?

Speaker speaker\_0: Um, so the only different thing about the Insure Plus Basic and the Enhanced is that the carrier just pays more to cover things. Um, so prime example, say you have to go to the hospital and stay in the hospital, under the Insure Plus Basic, which is the plan that you have, the insurance carrier will make \$50 a day, while under the Enhanced they pay out \$100 a day. So like I said, the only major difference is that the carrier just pays more, uh, versus the other one.

Speaker speaker\_2: Is that for all services, or just the hospital visit side?

Speaker speaker\_1: Uh, w- would that be for all services, or just the hospital visit service?

Speaker speaker\_0: Uh, the Insure Plus Enhanced covers hospitals, doctors and medications.

Speaker speaker\_2: The co-pay... The co-pay more or be less?

Speaker speaker\_1: Yeah, the... And my, would my co-pay be... co-pay be more or less, or stay the same?

Speaker speaker\_0: Should stay the same.

Speaker speaker\_1: Oh.

Speaker speaker\_2: Do they have any plans if not a deductible plan or a co-insurance plan though?

Speaker speaker\_1: No, they only got two plans.

Speaker speaker\_2: Are they on a co-pay plan?

Speaker speaker\_1: No. Y'all don't have co-pay plans do y'all?

Speaker speaker\_0: Well, these plans are hospital indemnity, so all you do is pay co-pays and the insurance carrier pays a set dollar amount.

Speaker speaker\_1: Oh, that's why it be so high. So I gotta pay the whole co-pay out my pocket?

Speaker speaker\_0: Correct. And then the insurance carrier will pay their set dollar amount, and then whatever the remaining balance is would be your responsibility.

Speaker speaker\_2: Is he able to send you the different plans via email when you come to call him?

Speaker speaker 1: Uh, yeah. Yeah. Um...

Speaker speaker\_2: When you got your season though?

Speaker speaker\_1: Now today.

Speaker speaker\_2: By end of the day-

Speaker speaker\_1: Today.

Speaker speaker\_2: ... like 10:00, what time?

Speaker speaker\_1: Uh, how long I got to make changes to this... to my plan?

Speaker speaker\_0: Well, we close at 8:00 PM Eastern Standard Time.

Speaker speaker\_2: Oh, you have to make your changes verbally, you can't do them online?

Speaker speaker\_1: Uh, can I do it online or I will have to call in to make changes?

Speaker speaker\_0: Um, you will be able to do it online. Um, we... It's just our contact center closes at 8:00 PM Eastern Standard Time. But our online portal is open 24/7.

Speaker speaker\_3: Mm-hmm.

Speaker speaker\_1: Well, shit. My, my business ain't gonna change. Like my company ain't gonna change if I suddenly drop that.

Speaker speaker\_3: Oh, really?

Speaker speaker\_1: Nah, that's what I'm saying. I'm gonna stay, keep the plan I got. Just keep... They ain't coming in anyway.

Speaker speaker\_3: Yeah, you need to drop the dental, I read.

Speaker speaker\_1: Yeah. So I'm gonna keep the plan I got, the health plan, and just drop, drop the dental.

Speaker speaker\_0: Okay, so let's see here. So your current deductions right now with everything, the MAC, the Ensure Plus Basic and dental, uh, was \$30.36 a week. However, dropping the dental and keeping both medical plans would make your new sort of deductions \$26.85 per week. Do you authorize MAU to make that deduction for you?

Speaker speaker\_3: Wait, what, which plans?

Speaker speaker\_1: Uh, are you... What? Both medical... I thought I had one medical plan. You said both medical plans.

Speaker speaker\_0: Yeah, so you have the MAC standalone, which covers your preventative healthcare services like your physicals, diabetes screenings, vaccinations, STD checks, stuff like that, and the Ensure Plus Basic, which covers your hospital visits, doctor visits and medication coverage.

Speaker speaker\_1: Uh, how much is the preventive, the first plan that you said? How much is that?

Speaker speaker\_3: You don't need nothing at all for preventive.

Speaker speaker\_0: Uh, \$9.46 cents per week, while the Ensure Plus Basic is \$17.39.

Speaker speaker 1: Oh.

Speaker speaker\_3: See, if you don't need preventive service, I mean, you should, but you don't.

Speaker speaker\_1: Preventive service.

Speaker speaker\_3: Like your physicals, your routine stuff, like your physical, your routine eye exam, whatever's covered in vision, but your physical.

Speaker speaker\_1: Uh, yeah, I'm gonna drop that.

Speaker speaker\_3: Your preventative service.

Speaker speaker\_1: The preventive service. Yeah, I don't use that.

Speaker speaker\_0: Okay, so just keep the Ensure Plus Basic?

Speaker speaker 1: Yeah.

Speaker speaker\_3: And then you don't have-

Speaker speaker\_0: Okay, so doing that one would make your total deduction \$17.39 per week. Okay?

Speaker speaker\_1: Okay.

Speaker speaker\_3: Okay. Do you authorize the MAU to make that deduction for you?

Speaker speaker\_1: Yeah, please, would you? And maybe you can, like, send the, uh, plan I got and stuff to my email.

Speaker speaker\_3: Oh, my God.

Speaker speaker\_1: Or all the plans you guys offer to my email.

Speaker speaker\_0: Yeah.

Speaker speaker\_1: All right.

Speaker speaker\_0: So I'll go ahead and email you a copy of a benefit guide, um...

Speaker speaker\_1: Okay.

Speaker speaker\_0: The email that you should look out for is coming from info, that's I-N-F-O, @benefitcentercard.com, okay?

Speaker speaker\_1: Okay.

Speaker speaker\_0: Okay. Um, but I do want to let you know that this pending enrollment will take one to two weeks to go through. And then whenever you witness your first payroll deduction of the \$17.39 come off your paycheck, that's how you know the preventative healthcare service plan and dental was dropped from the coverage. Um, but other than that-

Speaker speaker\_1: Okay.

Speaker speaker\_0: ... I do see that MAU is a Section 125 client. So what Section 125 is, it's an IRS code, which means employees can pay their premiums with pre-tax dollars. But that also means you must stay in these elections until the next company open enrollment period or if you experience a qualified life event. However, a qualified life event would be considered as marriage or divorce, birth or adoption of a child, or gaining coverage elsewhere. Other than that, is there anything else I could help you out with today?

Speaker speaker\_1: Uh, that's all.

Speaker speaker\_0: Okay. Um, but yeah, I went ahead and emailed you a copy of that benefit guide. Uh, it's coming from info@benefitcentercard.com. Okay?

Speaker speaker\_1: Okay. And you did say, like... So basically you said, like say if I got insurance elsewhere, like better insurance, I can, I can drop this insurance anytime?

Speaker speaker\_0: Correct. You just have to prove that you have coverage elsewhere.

Speaker speaker\_1: That I have insurance. Okay, okay. I just want to get an understanding.

Speaker speaker\_0: Totally understand. Well, is there anything else I can help you out with today?

Speaker speaker\_1: Uh, that's all. You was a big help, man.

Speaker speaker\_0: Awesome. Well, you have a wonderful day, okay?

Speaker speaker\_1: All right. You too.

Speaker speaker\_0: Thank you. Bye-bye.

Speaker speaker\_1: Bye.