## Transcript: Pamela Blanc-6324751770894336-5707548109357056

## **Full Transcript**

Thank you for ... Benefits and of course, this is Pamela speaking, how may I help you? Yes, hi, um, I am, uh, working for Cook Medical through the resource. So, I would, I want to check about the health insurance. The resource? Uh-huh. The resource agency and this is the, uh, health insurance for through, for health, uh, the resource employees, right? Yes. May I have the last four digits of your... The last four digits of your social? Social security number. Hello? Can you hear me now? Uh, 30, yes, 34. Yes, I can hear you really good. Can you hear me? Yes. 3446. Your first and last name? Uh, B as in boy, alpha, Tom, tan, umbrella, kite, Henry. Last name is David Alpha George Victor Alpha Tan Umbrella Rome Echo Nancy. Thank you. Mm-hmm. Okay, can we verify your complete address and date of birth to make sure we are in the correct file? Uh, 935 Ryan Road, Germantown, North Carolina. 336-486-2137. Thank you for the information. Mm-hmm. Oh. We have a telephone number on file, 336-486-2137? That's correct. And your email is your, um, S-U-K-I-M-A- Uh-huh. ... U-E- Yeah, Sukhima. ... E-Y ah, at the beginning. Yes. Uh-huh. Yeah. Okay, have you seen the benefit guide? Yes, I got a paper. Okay. Uh-huh. Good. And I was going to ask you, um, so I just want to ask you to tell me, if you could tell me the, um, insurance, um, like me- myself, like a- uh, just like one person. And then also how much would it be if I include two kids? Uh, just as a comparison. It all depends on the plan, it all depends on the pro- and the plan that you choose out of the one that they, um, offer. Okay. So they have the VIP Classic for you and the kids will be \$48.88, I'm sorry, \$28.45. For the VIP Basic it's \$23.43. And for the Stay Healthy it's \$21.24. That does- Okay. ... not include vision or dental. Okay. So can you give me one with, um, basic, uh, health insurance and then dental- Have- ... and vision coverages? Have you seen the benefits guide maybe? Just, just one- Okay. Yes, I... Oh, okay. So, you want a, a basic one but which one of the one that I, uh, uh, told you would you like? Okay, so, um- These are not like major insurance. Oh. It means they already have a set amount that they're gonna pay. Anything above that amount will be your responsibility. Uh-huh. That's why I asked you if you've seen the benefit guide, 'cause there you will see what they offer. Mm-hmm. For example, if you choose one of the VIP Classic, give me one sec. Mm-hmm. So, um, I see VIP Classic is 40-Give me one sec, I'll just... Okay, okay. And I'm just waiting for... Okay. So let's say if you take the VIP Classic. Uh-huh. If you go to doctor, the doctor's office, they're going- Uh-huh. ... to cover \$50 towards the visit and you have four visits per year. If you go to the- For, uh- ... urgent care- Uh-huh. ... it's \$50, maximum two days. And that's how it works. I'm sorry, if I go to, uh, urgent care, how much? It's \$50 that the insurance gonna cover and you have four day. Four? I didn't understand the last part. Four days. You got four days. Four day? Yes, four days. Ah, ah, ah, okay. Okay. Um, the, uh, VIP Classic for family, is it 48.88? How much is, uh, weekly? Yes. Okay, now 48.88. That's weekly. Weekly, so it's around \$200? So and the family, and the family means including the husband. The prices that I gave you is... Uh-huh. I,

I'm a single mom, so I would include 22-year-old. How old the child has to be? 25. Okay. If I add vision and, um, dental, how much? For which plan? Uh, VIP Classic. For you and the kids? Uh-huh. For dental and, and vision? That will be \$41.94 per paycheck. Uh, extra? No, everything. Um, \$41? 94. Okay. So this one is VIP Classic, uh, two children and me, vision and dental included? Yes, ma'am. Okay. So h- um, so what is the vision, uh, benefits? Uh, how much like, uh... when they go to the eye exam? For the benefits? Uh-huh. Okay. I'm going to explain it to you. Okay. So when you go to the doctor's office, you have a \$10 copay for the vision. Mm-hmm. You have a \$25 copay for the eye exam and the, um, lenses, fitting. Uh-huh. And then you have \$130 that the insurance going to give you that you could use it towards- Uh-huh. ... your ben- benefits toward the glasses and lenses. Oh, okay. That's good. Okay. So, uh, the dental? Where is the dental? So dental is, uh... What about dental? Dental, you have a \$50 deductible per person. Then you have your basic cleanings and check-ups are covered 100%, one every six months. Mm-hmm. X-ray. Then you have, um, your basic dental works like fillings- Mm-hmm. ... extractions, cover 80%- Uh-huh. ... after you pay the \$50 deductible. Okay. That's what it... It does not cover any major services. No crowns. Okay. No root canal, no braces. Mm-hmm. Okay. Um, so the, uh, VIP Classic, but if I get, uh, uh, VIP Basic, uh, Stay Healthy, McTelrex, TellRx, whatever that thing, but those are cheaper, right? And then, but VIP Classic- Stay Healthy? ... is the more coverage? The Stay Healthy? It's only for preventive care. I'm sorry. Uh-huh. Yeah. Stay Healthy, it's only for preventive care. Mm-hmm. The difference between the Classic, the VIP Classic, and Basic is the amount that you pay per paycheck and the amount that insurance going to cover. Oh, okay. But with, uh, if, if you choose to have the Stay Healthy, you could combine it with any of the VIP, VIP, um, because the VIP do not cover 100% preventive care. Let's say, and you pay. It will cover checking your cholesterol, diabetes, uh, pap- Mm-hmm. ... smear, mammogram. That type of preventive care. Uh-huh. You are responsible- Oh, okay. ... to pay for the doctor's visit. Uh-huh. You have to use a participating provider, and- Uh-huh. ... the insurance going to cover the actual procedure. Okay. Okay, so I want to ask you, uh, let's say if you're a single mom paying everything for my kids' co- like, in the kids' college, which one would you prefer? Personally? Um, I, I... Yeah. I completely understand, but I can't suggest you any of it. What I will tell you is, are your kids healthy? Um, how many times do, uh, a year they go to the, um, doctor? They're healthy. Yeah, they're healthy. They, they need to go 'cause pretty much what they might need is just a preventive care. Mm-hmm. Unless you want them to have something that if they need to go to the emergency room, but- Uh-huh. ... you still have... Give me one sec. Does you... Where are you looking at the benefit guide? It's a- I'm s- I got some printed paper. Yeah. Little bit of, um... So you do on the printed paper, how many papers you have? Um, like, I'm looking at the... Let me see. But since what it is- Do you have one that says... Okay. Mm-hmm. Go ahead. Do you have one that says Plan Benefit Summary? Okay. Is it towards the end? No, it should be your second page. Uh, I may have old paper. Oh, okay. Yes. Summary, yes, I'm looking at it now. Summary. Okay. Yes. So now, on that one, are you able to see... Um, let's see. The Stay Healthy, VIP Basic- Uh-huh. ... and VIP Classic? Uh-huh. Under the VIP Basic, under that one, it says not included, the first line. Uh-huh. And then you could see down, it has, um, it's the additional value services. Mm-hmm. Mm-hmm. They... Under, under that it says additional insurance product group- Uh-huh. ... hospital indemnity. Okay. So you see the amount that you see there, it says 500? Uh-huh. Maximum one day? Yes.Okay. So, if you see the Basic and the Classic, that's the difference between

one of them, and the amount that you see there, that's what the insurance going to cover, like if you go to your left-hand side, you're going to be reading hospital admission benefits-Mm-hmm. ... hospital confinement. Those are the amount that the insurance going to cover for each- Okay. ... of those benefits listed there. Now, for the Stay Healthy, you can see it says, "Not included, not included, not included," right? Not included. Uh-huh, uh-huh. Because that's your preventive care. That's where you can go for your pap smear, mammogram, um, and if you've got... Let's see if you have that page. Let me see. Yeah. I have like, uh, for example, I volunteer for a free clinic. I volunteer for free clinic on Wednesdays. So my clinic has, uh, like, um, I can get my cholesterol and blood sugar and, uh, mammogram. Your preventive care? Yes, I can do it. I can get it from there free. Okay. And your child as well? Uh, no, but they are... both of them are very athletic, and I'm not going to worry about cholesterol and all that. Uh-huh. Okay. But then the Basic might work for you, so you could read down to Basic, um, and see how it works. And also, um, I definitely won't be able to... Zavasloren, pronounce your last name, um, you do have... Let me see. Until Friday. Yes, and that's why... I've been so busy and, um, like I said, I need to hurry up and do it. Okay. No, because I was saying if you want to sit down and read it, and, and choose it, whatever works best for you. Uh-huh. We here until 08:00 Eastern Time, so you are... Oh, good, good, good. That's great. So, like, if you want to call... I will look through it and then, yeah, I will call back. Yes. Remember, we here from 8:00 am- Thank you so much for your help. No problem. We here from 8:00 am to 8:00 pm Eastern Time. Oh, good, good, good. Thank you so much. Right. Thank you for giving us a call. Okay. Bye-bye. Have a good rest of the day. Okay. Bye-bye. Bye.

## **Conversation Format**

Speaker speaker\_0: Thank you for ... Benefits and of course, this is Pamela speaking, how may I help you?

Speaker speaker\_1: Yes, hi, um, I am, uh, working for Cook Medical through the resource. So, I would, I want to check about the health insurance.

Speaker speaker\_0: The resource?

Speaker speaker\_1: Uh-huh. The resource agency and this is the, uh, health insurance for through, for health, uh, the resource employees, right?

Speaker speaker\_0: Yes. May I have the last four digits of your... The last four digits of your social?

Speaker speaker\_1: Social security number. Hello?

Speaker speaker 0: Can you hear me now?

Speaker speaker\_1: Uh, 30, yes, 34. Yes, I can hear you really good. Can you hear me?

Speaker speaker\_0: Yes.

Speaker speaker 1: 3446.

Speaker speaker\_0: Your first and last name?

Speaker speaker\_1: Uh, B as in boy, alpha, Tom, tan, umbrella, kite, Henry. Last name is David Alpha George Victor Alpha Tan Umbrella Rome Echo Nancy.

Speaker speaker\_0: Thank you.

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: Okay, can we verify your complete address and date of birth to make sure we are in the correct file?

Speaker speaker\_1: Uh, 935 Ryan Road, Germantown, North Carolina. 336-486-2137.

Speaker speaker\_0: Thank you for the information.

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: Oh. We have a telephone number on file, 336-486-2137?

Speaker speaker 1: That's correct.

Speaker speaker\_0: And your email is your, um, S-U-K-I-M-A-

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: ... U-E-

Speaker speaker\_1: Yeah, Sukhima.

Speaker speaker\_0: ... E-Y ah, at the beginning.

Speaker speaker\_1: Yes. Uh-huh.

Speaker speaker\_0: Yeah. Okay, have you seen the benefit guide?

Speaker speaker\_1: Yes, I got a paper.

Speaker speaker\_0: Okay.

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: Good.

Speaker speaker\_1: And I was going to ask you, um, so I just want to ask you to tell me, if you could tell me the, um, insurance, um, like me- myself, like a- uh, just like one person. And then also how much would it be if I include two kids? Uh, just as a comparison.

Speaker speaker\_0: It all depends on the plan, it all depends on the pro- and the plan that you choose out of the one that they, um, offer.

Speaker speaker\_1: Okay.

Speaker speaker\_0: So they have the VIP Classic for you and the kids will be \$48.88, I'm sorry, \$28.45. For the VIP Basic it's \$23.43. And for the Stay Healthy it's \$21.24. That does-

Speaker speaker\_1: Okay.

Speaker speaker 0: ... not include vision or dental.

Speaker speaker\_1: Okay. So can you give me one with, um, basic, uh, health insurance and then dental-

Speaker speaker\_0: Have-

Speaker speaker\_1: ... and vision coverages?

Speaker speaker\_0: Have you seen the benefits guide maybe?

Speaker speaker\_1: Just, just one-

Speaker speaker\_0: Okay.

Speaker speaker\_1: Yes, I...

Speaker speaker\_0: Oh, okay. So, you want a, a basic one but which one of the one that I, uh, uh, told you would you like?

Speaker speaker\_1: Okay, so, um-

Speaker speaker\_0: These are not like major insurance.

Speaker speaker\_1: Oh.

Speaker speaker\_0: It means they already have a set amount that they're gonna pay. Anything above that amount will be your responsibility.

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: That's why I asked you if you've seen the benefit guide, 'cause there you will see what they offer.

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: For example, if you choose one of the VIP Classic, give me one sec.

Speaker speaker\_1: Mm-hmm. So, um, I see VIP Classic is 40-

Speaker speaker\_0: Give me one sec, I'll just...

Speaker speaker\_1: Okay, okay.

Speaker speaker\_0: And I'm just waiting for... Okay. So let's say if you take the VIP Classic.

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: If you go to doctor, the doctor's office, they're going-

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: ... to cover \$50 towards the visit and you have four visits per year. If you go to the-

Speaker speaker\_1: For, uh-

Speaker speaker\_0: ... urgent care-

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: ... it's \$50, maximum two days. And that's how it works.

Speaker speaker\_1: I'm sorry, if I go to, uh, urgent care, how much?

Speaker speaker\_0: It's \$50 that the insurance gonna cover and you have four day.

Speaker speaker\_1: Four? I didn't understand the last part.

Speaker speaker\_0: Four days. You got four days.

Speaker speaker\_1: Four day?

Speaker speaker\_0: Yes, four days.

Speaker speaker\_1: Ah, ah, ah, okay. Okay. Um, the, uh, VIP Classic for family, is it 48.88? How much is, uh, weekly?

Speaker speaker\_0: Yes.

Speaker speaker\_1: Okay, now 48.88.

Speaker speaker\_0: That's weekly.

Speaker speaker\_1: Weekly, so it's around \$200?

Speaker speaker\_0: So and the family, and the family means including the husband. The prices that I gave you is...

Speaker speaker\_1: Uh-huh. I, I'm a single mom, so I would include 22-year-old. How old the child has to be?

Speaker speaker\_0: 25.

Speaker speaker\_1: Okay. If I add vision and, um, dental, how much?

Speaker speaker 0: For which plan?

Speaker speaker 1: Uh, VIP Classic.

Speaker speaker\_0: For you and the kids?

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: For dental and, and vision? That will be \$41.94 per paycheck.

Speaker speaker\_1: Uh, extra?

Speaker speaker 0: No, everything.

Speaker speaker 1: Um, \$41?

Speaker speaker\_0: 94.

Speaker speaker\_1: Okay. So this one is VIP Classic, uh, two children and me, vision and dental included?

Speaker speaker\_0: Yes, ma'am.

Speaker speaker\_1: Okay. So h- um, so what is the vision, uh, benefits? Uh, how much like, uh... when they go to the eye exam?

Speaker speaker\_0: For the benefits?

Speaker speaker\_1: Uh-huh.

Speaker speaker 0: Okay. I'm going to explain it to you.

Speaker speaker\_1: Okay.

Speaker speaker\_0: So when you go to the doctor's office, you have a \$10 copay for the vision.

Speaker speaker\_1: Mm-hmm.

Speaker speaker 0: You have a \$25 copay for the eye exam and the, um, lenses, fitting.

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: And then you have \$130 that the insurance going to give you that you could use it towards-

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: ... your ben- benefits toward the glasses and lenses.

Speaker speaker\_1: Oh, okay. That's good. Okay. So, uh, the dental? Where is the dental? So dental is, uh... What about dental?

Speaker speaker\_0: Dental, you have a \$50 deductible per person. Then you have your basic cleanings and check-ups are covered 100%, one every six months.

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: X-ray. Then you have, um, your basic dental works like fillings-

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: ... extractions, cover 80%-

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: ... after you pay the \$50 deductible.

Speaker speaker\_1: Okay.

Speaker speaker\_0: That's what it... It does not cover any major services. No crowns.

Speaker speaker\_1: Okay.

Speaker speaker\_0: No root canal, no braces.

Speaker speaker\_1: Mm-hmm. Okay. Um, so the, uh, VIP Classic, but if I get, uh, uh, VIP Basic, uh, Stay Healthy, McTelrex, TellRx, whatever that thing, but those are cheaper, right? And then, but VIP Classic-

Speaker speaker\_0: Stay Healthy?

Speaker speaker\_1: ... is the more coverage?

Speaker speaker\_0: The Stay Healthy? It's only for preventive care.

Speaker speaker\_1: I'm sorry. Uh-huh.

Speaker speaker\_0: Yeah. Stay Healthy, it's only for preventive care.

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: The difference between the Classic, the VIP Classic, and Basic is the amount that you pay per paycheck and the amount that insurance going to cover.

Speaker speaker\_1: Oh, okay.

Speaker speaker\_0: But with, uh, if, if you choose to have the Stay Healthy, you could combine it with any of the VIP, VIP, um, because the VIP do not cover 100% preventive care. Let's say, and you pay. It will cover checking your cholesterol, diabetes, uh, pap-

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: ... smear, mammogram. That type of preventive care.

Speaker speaker\_1: Uh-huh.

Speaker speaker 0: You are responsible-

Speaker speaker\_1: Oh, okay.

Speaker speaker\_0: ... to pay for the doctor's visit.

Speaker speaker 1: Uh-huh.

Speaker speaker\_0: You have to use a participating provider, and-

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: ... the insurance going to cover the actual procedure.

Speaker speaker\_1: Okay. Okay, so I want to ask you, uh, let's say if you're a single mom paying everything for my kids' co- like, in the kids' college, which one would you prefer? Personally?

Speaker speaker\_0: Um, I, I... Yeah. I completely understand, but I can't suggest you any of it. What I will tell you is, are your kids healthy? Um, how many times do, uh, a year they go to

the, um, doctor?

Speaker speaker\_1: They're healthy. Yeah, they're healthy.

Speaker speaker\_0: They, they need to go 'cause pretty much what they might need is just a preventive care.

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: Unless you want them to have something that if they need to go to the emergency room, but-

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: ... you still have... Give me one sec. Does you... Where are you looking at the benefit guide? It's a-

Speaker speaker\_1: I'm s- I got some printed paper. Yeah. Little bit of, um...

Speaker speaker\_0: So you do on the printed paper, how many papers you have?

Speaker speaker\_1: Um, like, I'm looking at the... Let me see. But since what it is-

Speaker speaker 0: Do you have one that says...

Speaker speaker\_1: Okay. Mm-hmm. Go ahead.

Speaker speaker\_0: Do you have one that says Plan Benefit Summary?

Speaker speaker\_1: Okay. Is it towards the end?

Speaker speaker\_0: No, it should be your second page.

Speaker speaker\_1: Uh, I may have old paper. Oh, okay. Yes. Summary, yes, I'm looking at it now. Summary.

Speaker speaker\_0: Okay.

Speaker speaker\_1: Yes.

Speaker speaker\_0: So now, on that one, are you able to see... Um, let's see. The Stay Healthy, VIP Basic-

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: ... and VIP Classic?

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: Under the VIP Basic, under that one, it says not included, the first line.

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: And then you could see down, it has, um, it's the additional value services.

Speaker speaker\_1: Mm-hmm. Mm-hmm.

Speaker speaker\_0: They... Under, under that it says additional insurance product group-

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: ... hospital indemnity. Okay. So you see the amount that you see there, it says 500?

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: Maximum one day?

Speaker speaker\_1: Yes.

Speaker speaker\_0: Okay. So, if you see the Basic and the Classic, that's the difference between one of them, and the amount that you see there, that's what the insurance going to cover, like if you go to your left-hand side, you're going to be reading hospital admission benefits-

Speaker speaker\_1: Mm-hmm.

Speaker speaker\_0: ... hospital confinement. Those are the amount that the insurance going to cover for each-

Speaker speaker\_1: Okay.

Speaker speaker\_0: ... of those benefits listed there. Now, for the Stay Healthy, you can see it says, "Not included, not included, not included," right?

Speaker speaker\_1: Not included. Uh-huh, uh-huh.

Speaker speaker\_0: Because that's your preventive care. That's where you can go for your pap smear, mammogram, um, and if you've got... Let's see if you have that page. Let me see.

Speaker speaker\_1: Yeah. I have like, uh, for example, I volunteer for a free clinic. I volunteer for free clinic on Wednesdays. So my clinic has, uh, like, um, I can get my cholesterol and blood sugar and, uh, mammogram.

Speaker speaker\_0: Your preventive care?

Speaker speaker\_1: Yes, I can do it. I can get it from there free.

Speaker speaker\_0: Okay. And your child as well?

Speaker speaker\_1: Uh, no, but they are... both of them are very athletic, and I'm not going to worry about cholesterol and all that. Uh-huh.

Speaker speaker\_0: Okay. But then the Basic might work for you, so you could read down to Basic, um, and see how it works. And also, um, I definitely won't be able to... Zavasloren, pronounce your last name, um, you do have... Let me see. Until Friday.

Speaker speaker\_1: Yes, and that's why... I've been so busy and, um, like I said, I need to hurry up and do it.

Speaker speaker\_0: Okay. No, because I was saying if you want to sit down and read it, and, and choose it, whatever works best for you.

Speaker speaker\_1: Uh-huh.

Speaker speaker\_0: We here until 08:00 Eastern Time, so you are...

Speaker speaker\_1: Oh, good, good, good. That's great.

Speaker speaker\_0: So, like, if you want to call...

Speaker speaker\_1: I will look through it and then, yeah, I will call back.

Speaker speaker\_0: Yes. Remember, we here from 8:00 am-

Speaker speaker\_1: Thank you so much for your help.

Speaker speaker\_0: No problem. We here from 8:00 am to 8:00 pm Eastern Time.

Speaker speaker\_1: Oh, good, good, good. Thank you so much.

Speaker speaker\_0: Right. Thank you for giving us a call.

Speaker speaker\_1: Okay. Bye-bye.

Speaker speaker\_0: Have a good rest of the day.

Speaker speaker\_1: Okay. Bye-bye.

Speaker speaker\_0: Bye.